



### ... FRINGE ROOFTOP WORLD MOVIES

ARTRAGE acknowledges the Whadjuk Nyoongar people as the traditional custodians of the land on which we work, live and play. We pay respects to all Aboriginal Elders and people and stand united towards a shared future.

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Front & Back Cover Image: YUMMY ICONIC. Photo by Naomi Reed.
Inside Cover Image: Tash York's Happy Hour. Photo by Adrian Thomson.

## KAYA, WELCOME

This is the 2022/2023 Impact Report for ARTRAGE in which we celebrate the annual achievements and impact of one of Western Australia's longest running not-for-profit registered cultural charities.



#### **CHAIRPERSON WELCOME**

Kyle Jeavons, ARTRAGE Board Chairperson.

ARTRAGE is proud to present this Impact Report, showcasing the extraordinary value we bring to the Western Australian community. Our organisation has contributed an economic boost of over \$137 million to the State, while also providing cultural and social benefits. We are proud to have welcomed more than 600,000 attendees at ARTRAGE events and facilitated paid work opportunities for over 2,500 artists and creatives.

The fact that we delivered \$26 worth of economic stimulus for every \$1 of State Government investment is even more impressive, given the remarkably challenging period of the last 12 months, with the cultural sector slowly recovering from COVID while being battered by the new economic challenges that have emerged globally.

Ultimately, our success is defined by the success of our artists and the enjoyment they give our audiences. This year was a big step in supporting the recovery of culture

and the arts in our State, with the organisation paying \$6.5 million directly to artists and venues this year.

The results of this Report demonstrate the ongoing support for ARTRAGE activities and, importantly, provide us with a vital springboard into the most pivotal time in our organisation as we look to grow ARTRAGE, reach new audiences, deliver more outstanding arts entertainment, and achieve more economic impact through tourism, hospitality, and job creation.

In 2022, we launched ARTRAGE Philanthropy and continue to progress our critical desire for long-term funding to grow the organisation and its impact on WA.

We remain incredibly grateful for the support of our stakeholders and community and look forward to continuing to embed the arts in the hearts and minds of all Western Australians.



#### **Our Purpose**

To enrich and evolve the culture of Western Australia by creating open artistic opportunities for audiences and artists.



#### **Our Mission**

To provide enduring benefits for artists, audiences and a diverse family of stakeholders through presenting cultural events with global appeal.



#### **Our Vision**

To embed arts in the hearts and minds of all Western Australians.



#### **How We Work**

We mainstream Fringe culture.
Our success is defined by
the success of our artists.
We make Perth better.



#### **INTERIM CEO MESSAGE**

Anthony Robinson, Interim ARTRAGE CEO.

As the Interim CEO of ARTRAGE, I am thrilled to present this year's ARTRAGE Impact Report, highlighting a year of remarkable achievement. Our uninterrupted program of events attracted 70,000 additional attendees at ticketed events, resulting in over 600,000 attendees throughout the year.

ARTRAGE proudly ranks among the top 10 arts organisations in WA, seventh in total revenue, number one in earned revenue and tenth in total government support. ARTRAGE receives a total of \$3 per attendee in State Government support, comparatively the next arts organisation in line, who receives over \$30 per attendee, with the highest level of support reaching over \$100 per attendee. The results achieved by ARTRAGE, demonstrate our commitment to maximising value.

We understand the challenges faced by artists, audiences, and ARTRAGE due to increasing costs and continue to advocate for their needs and seek funding and support to ensure the sustainability and accessibility of the arts in our community.

ARTRAGE actively encourages and achieves community engagement by bringing people out to experience the joy of The Pleasure Garden and beyond. We will launch exciting campaigns in the coming year to surprise and delight our audiences, aiming for even greater participation across Perth.

I extend my most heartfelt gratitude to the artists, partners, participants, donors, visitors, and the people of Perth for their invaluable support. You have played a crucial role in our ongoing success.

Registrations for next year are already open, and we are diligently planning for an exceptional 2024. As the temporary custodian of ARTRAGE, I am honoured to reflect on the past year and eagerly anticipate continuing our story, bringing more fun, delight, shows, and an incredible program to the year ahead.



#### **FORMER CEO FAREWELL**

Sharon Burgess, former ARTRAGE CEO. Resigned March 2023.

It has been an immense privilege to have been the custodian of this amazing organisation. The tireless dedication of the team to bring diverse and creative experiences to our community has been an inspiration to me, reaffirming my belief in the power of the arts to change lives.

It has been an honour to serve alongside an incredible team of professionals who are passionate about promoting the arts and making a positive impact on the community. Their unwavering dedication, hard work, and commitment to the organisation's mission have been the driving force behind the success of all ARTRAGE activity.

I am confident my successor will continue to uphold the values and vision of ARTRAGE and lead the organisation to even greater heights with the support of the talented team and the committed Board. I am grateful for the opportunity to have played a part in the ARTRAGE journey and I look forward to seeing the organisation's continued success.



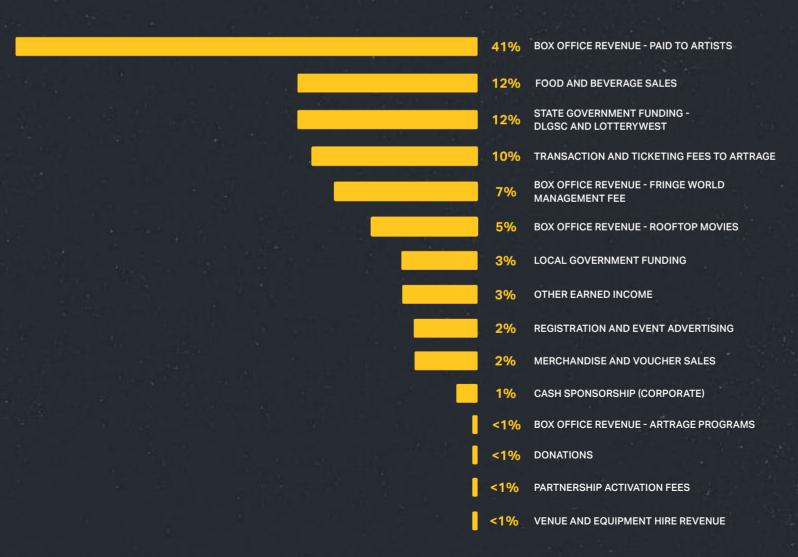
### FINANCIAL BREAKDOWN

The Financial Breakdown is based on actuals to April 2023 and projections for the remaining two months of the 2022/23 financial year.

All figures are consolidated and include ARTRAGE HQ, FRINGE WORLD Festival, Rooftop Movies and other ARTRAGE Projects.

- Customers are charged a Transaction Fee to cover some of the bank charges and presenters contribute a Ticketing Fee towards the cost of delivering a ticketing and box office service.
- Except for ARTRAGE Managed Venues, the organisation does not receive any of the box office income of shows.

#### **Total Income**





### \$137.9\* Million

Estimated Economic Impact delivered by ARTRAGE in 2023



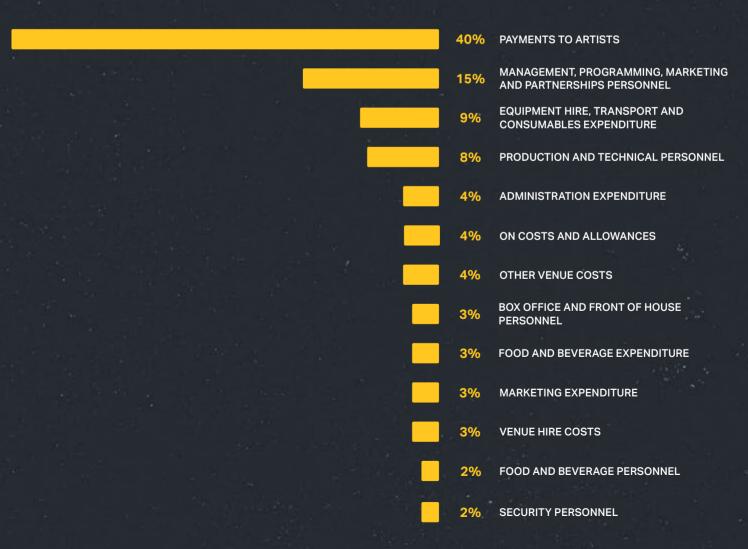
### \$6.5 Million

Paid out to all ARTRAGE
Artists and Venues in 2023

 For ARTRAGE Managed Venues including The Pleasure Garden, Perth Cultural Centre and Liberty Fringe, ARTRAGE takes a Management Fee of 32% from the show's box office revenue. This fee covers part of the costs involved in the presentation of the event.  Food and Beverage sales only relate to a sale made at any ARTRAGE Managed Venue (The Pleasure Garden, Perth Cultural Centre, Liberty Fringe and Rooftop Movies).

ARTRAGE Annual Reports and Financial Reports are available to view on the ACNC website.

#### **Total Expenditure**



#### ••• **AT A GLANCE**

FRINGE WORLD

564K+

Total **Attendance**  2,522

**Total Artists** 

**Box Office** Income



\$48.3<sup>+</sup> Million

**Direct Economic Impact** 

\$137<sup>+</sup> Million

**Multiplied Economic Impact** 



31.8K

**Total Attendance** 

120

**Film Events** 

\$619K+

**Box Office Income** 

\$54K

Income



\$6.5\* Million

**Paid to Artists & Venues** 

\$208K+

**Paid to Projects Artists & Venues**  \$6.3M<sup>+</sup>

Paid to FRINGE WORLD **Artists & Venues** 



1,928

**Attendance** 

Skating Sessions 19

Local **Box Office Artists** 



604,048

**Total ARTRAGE Attendees** 



929

ARTRAGE Employees, **Contractors &** 

343

**FTE Jobs** Stimulated ARTRAGE



12

Regional **Venues** 

12

Perth **Performances**  10

**Touring** Creatives

\$118K

**Box Office** Income



49,101

**Total ARTRAGE Visitor Bed Nights** 

For every \$1 of State Government investment. \$26 was stimulated and spent in the local economy



3,028

**Total Attendance** 

**Number of** Performances 9

Contracted Creatives

**Box Office** Income

### ... WINS & LEARNINGS

ARTRAGE takes a consistent and incremental approach to improving its activities. The following are some key wins and learnings identified from the 2022/23 year of operation in-line with a scale to indicate the level of achievement.



### Access and Inclusion Plan

In 2023 the Festival entered the fourth year of a five-year Access and Inclusion Plan. Of the 123 planned deliverables, 114 have been executed (110 in 2022), and of the 60 planned actions, 55 have been achieved (46 in 2022). Positive community impact remains at the forefront of all future planning. ARTRAGE is currently in the process of developing and implementing a Reconciliation Action Plan to advance the organisation's reconciliation journey. In addition, the next Access and Inclusion Plan is in development to ensure there is an immediate transition into the next five year commitment to improving ARTRAGE's access and inclusion.





## Sustainability Action Plan

In 2021 ARTRAGE implemented an Environmental Sustainability Action Plan, with 2023 marking the third and final year of the plan. Of the 53 deliverables, 37 have been successfully executed, and 15 of the 25 actions in the plan have been achieved. Whilst unable to complete all desired outcomes, mostly due to the limitations surrounding COVID, ARTRAGE has achieved immense success over the past three years with the implementation of industry leading initiations, such as the FRINGE WORLD reusable cup scheme. A new five-year plan is currently in development, in which ARTRAGE aims to achieve further success in improving the organisations sustainable practices.



### **Events Delivered Post-COVID**

Despite the recent years of highrisk delivery of the FRINGE WORLD Festival, ARTRAGE continued to execute existing events as well as new activations in 2022 and 2023. FRINGE WORLD was presented successfully, notably with the return of interstate and international artists. Rooftop Movies continues to grow due to the increasing customer engagement and satisfaction. For the first time in 2023, ARTRAGE activated Liberty Theatre for FRINGE WORLD, transforming it into Liberty Fringe, the third ARTRAGE Managed Venue featured in the 2023 Festival. New ARTRAGE activations included Rooftop Roller Club, Rooftop Theatre, and the regional tour of The Rocky Horror Picture Show Immersive Spectacular.



## Scale Indicating Achievement Level



Attention







Achieved + Annual Improvements



## Return of Regional Events

ARTRAGE successfully delivered a regional tour of The Rocky
Horror Picture Show Immersive
Spectacular in late 2022. The event was taken through five
Western Australian regions in addition to Perth; Wheatbelt,
Goldfields, Great Southern,
South West, and Peel. The ten
travelling creatives visited
twelve regional towns to delight audiences, in addition to a successful two-week run in Perth.



#### New Rooftop Projects

The Rooftop Movies venue was transformed to implement two new projects in the space.
October saw the dazzling Rooftop Roller Club, and Rooftop Theatre took over the space in April with Bogan Literature: Pride & Prejudice.
Both activations brought a new audience and delighted existing customers with a fresh way to experience the crowd favourite rooftop venue.



## New Philanthropic Program

ARTRAGE's new Philanthropy
Program was launched in 2022 to
support the creation of year-round
projects and opportunities. Donations
allow ARTRAGE to continue to present
live events, and work towards the
organisations longer-term goals.
The Philanthropy Program's success
assisted with the delivery of two new
digital products, four new events
and two new developments, with
\$40,000 donated and \$60,000
pledged in 2023.





## New Flagship Websites

In 2022, with vital support from the ARTRAGE Philanthropy Program, ARTRAGE teamed up with a local team of outstanding website developers, Strange Animals, to build new flagship websites for ARTRAGE and Rooftop Movies. Through this development ARTRAGE is now able to sell tickets to ARTRAGE presented events, receive donations and safely manage customer data. The success of the new Rooftop Movies website has been celebrated at the Australian Web Awards, where it won in the Best Not for Profit and Best Design categories for 2023.



## Attendance Recovery

Attendance figures are on the rise across all ARTRAGE activity. FRINGE WORLD attendance at free and ticketed events reaching 564,000, up 36% from 2022. Rooftop Movies saw a 4% increase in ticket sales, attracting over 36,000 attendees to the Rooftop venue for events including Rooftop Movies, Rooftop Roller Club and Rooftop Theatre, Furthermore, new projects and regional tours expanded the reach to new audiences across WA.



## International and Interstate Visitation

The FRINGE WORLD 2023 Festival welcomed the return of interstate and international artists and audiences. The percentage of interstate artists rose to 28%, a significant increase from 8% in 2022. Similarly, international artists accounted for 21% of the program, up from 7% in 2022. Overall, the 2023 Festival program featured an impressive 49% of interstate and international artists. ARTRAGE will continue to grow this network with goals to maintain this trend into the 2024 Festival and beyond.



## FRINGE WORLD

## AT A GLANCE

**2023 FESTIVAL** 



550 Events

115 Venues



Average Bums



\$8,761,072

Spent at the Box Office



\$6,310,129

Paid to Fringe Artists & Venues



564,018

Attendance at Free & Ticketed Events



281,157

Attendance at Ticketed Events



\$6<sup>+</sup>Million

**Total Visitor Impact** 



47,633

**Visitor Bed Nights** 

2,522

**Participating Artists** 

I

Artist Origins 51%

28%



21%



Ge Sp

Event Genre Split

48% Comedy • 13% Music & Musicals • 12% Cabaret & Variety

9% Theatre & Performance • 7% Children's Events • 3% Circus

3% Community & Special Events • 3% Dance & Physical Theatre

2% Visual Arts & Film • <1% Street Performance



3

ARTRAGE Managed Hubs 112

Total Independent Venues **153** 

Individual Performance Spaces

37

Total Suburbs Represented



\$5.4<sup>+</sup> Million

**Total Media Coverage** 



2<sup>+</sup> Million

**Total Web & App Sessions** 

+5%

E-News:



152K

Subscribers

+2%

Facebook:



Instagram:



34.7K<sup>+</sup>

**Followers** 





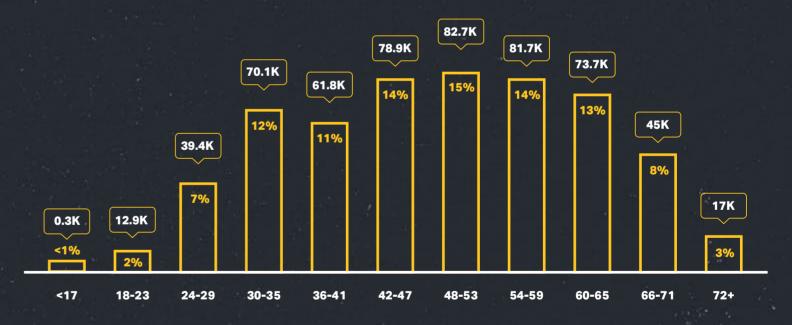
## AUDIENCE PROFILE

FRINGE WORLD

FRINGE WORLD captivates a wide range of demographics and market segments, spanning from cultural enthusiasts to mainstream professionals who typically have limited involvement in the arts. Despite facing another demanding year, FRINGE WORLD persists in expanding its audience across various segments and demographics, with 74% of customer accounts being created by new audience profiles.

#### **Audience Age Range**

Our audience demographics continue to reflect our diverse program, boasting a steady and even distribution of audience members across all age ranges between 18 and over 72. The data below displays the percentage breakdown of surveyed audience age, as well as the portion of total free and ticketed attendance.



NPS 73

#### **Net Promoter Score**

Net Promoter Score (NPS) is a performance metric used to rate a company's customer service and how likely a customer would be to recommend a company to people they know. A NPS above 50 is considered excellent. FRINGE WORLD Festival's NPS has increased 7% since last year. Comparatively, Apple has an NPS of 72 and Ebay has an NPS of 36.

#### **Median Age Comparison**

44.5

2016

42.6

38.5

2015

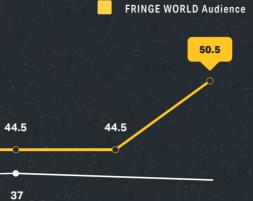
44.5

2017

The median age of the FRINGE WORLD audience has increased in 2023, but continues to be reflective of the Greater Perth Area (ABS, Census, 2021) and the wider community. While median age is the preferred method of indicating age, as it excludes the outliers, our average age is 50.5 within the 48-53 age bracket.

45.5

2018

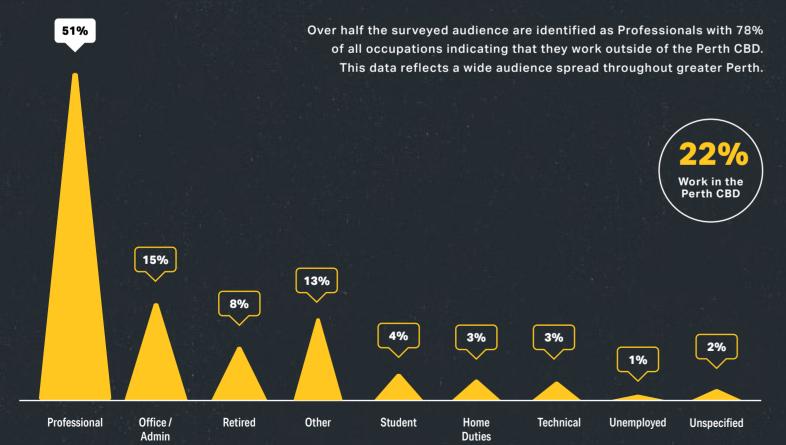


Greater Perth Population

#### **Audience Occupation**

2022

2023



45.5

2019

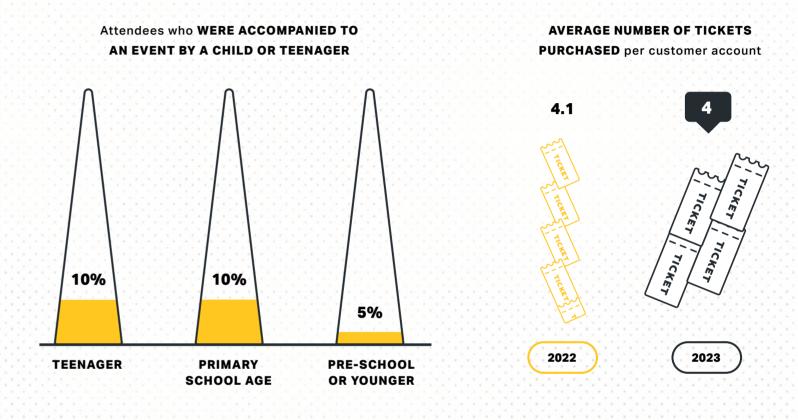
44.5

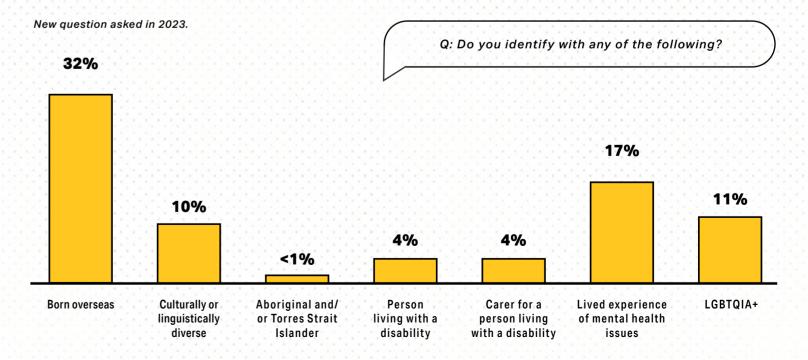
2020

2021

#### **Audience Insights**

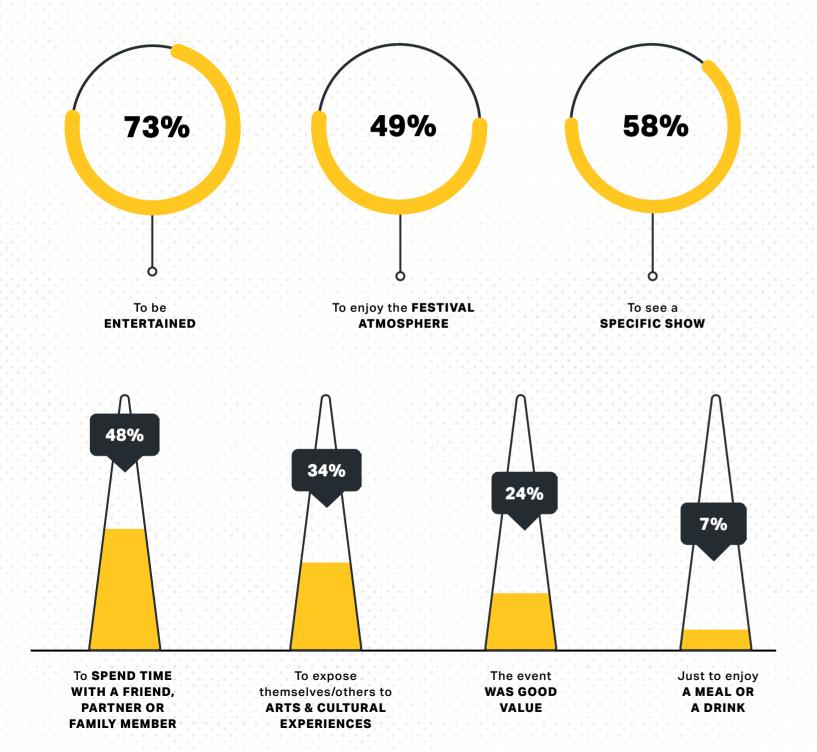
FRINGE WORLD's consistent provision of children's programming and focused advertising still appeals to families. Among those surveyed, 25% affirmed being accompanied by a teenager or a younger individual.





#### **Prime Motivators for Attending**

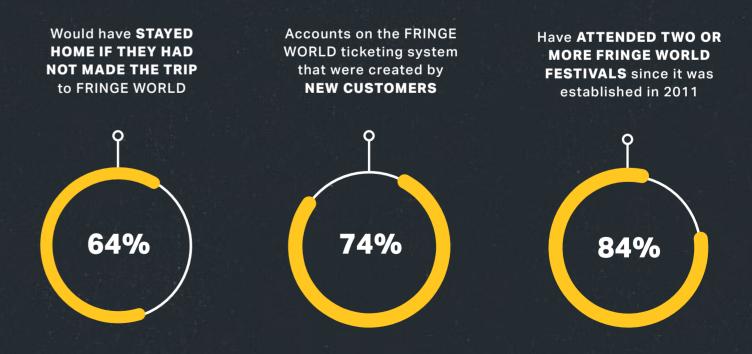
The primary factors that drive people to attend an event remain consistent: entertainment, ambiance, and programming. Those who typically prefer staying at home choose to attend FRINGE WORLD to partake in cultural experiences alongside their friends and family.



#### **Total Attendance at Free and Ticketed Events**



#### **Key Attendance Insights**



#### **Visitation from Interstate and Overseas**

Interstate and international visitation significantly increased at FRINGE WORLD Festival 2023. The removal of Western Australian border restrictions saw the number of interstate and overseas numbers of audience and artists considerably rise from 2022.

Interstate and overseas audiences rose 200% and the number of interstate and overseas artists rose 1280%.

3%
Interstate and

Interstate and Overseas Audience

+1280%

49%

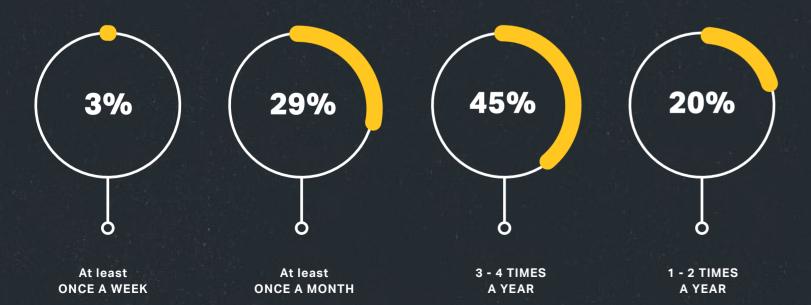
Interstate and Overseas Artists



#### **Visitation to Arts and Cultural Events**

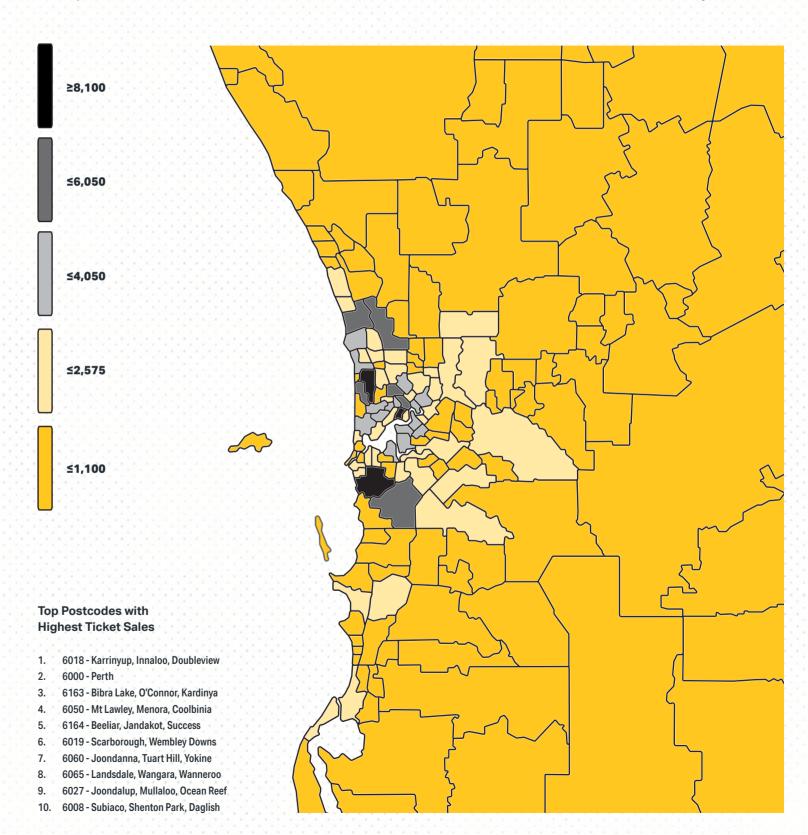
The majority of FRINGE WORLD audience members indicate that they visit arts or cultural events between three to four times a year, with a mere 3% specifying that they had not attended any events.

Q: Over the past 12 months how often did you attend an arts or cultural event?



#### **Perth Metropolitan Audience Distribution**

Ticket purchasers continue come from households in EVERY RESIDENTIAL POSTCODE in the Perth Metropolitan Area.





#### **FRINGE WORLD Friends Membership Program**

The FRINGE WORLD Friends program is an annual subscription service designed for fans wanting to maximise their Festival experience. Benefits given to Friends in 2023 included Friends Frenzy ticket discounts, unlimited Skip the Line passes, access to Friends Night Out events, discounts to ARTRAGE cinema events, free merchandise and early access to ticket sales.

\$77

**AVERAGE SAVINGS** made by Friends annually

**UP 40%** From 2023



#### **Membership Satisfaction on the Rise**

Membership retention remains a formidable task across various industries due to the escalating cost of living and growing customer apprehension.

ARTRAGE has persistently pursued its strategy since 2021, post the COVID period, by nurturing year-round communications and expanding benefits.

FRINGE WORLD 2023 saw an surge in customer satisfaction within the Friends membership group, as well as an increase in retaining memberships and intentions to renew their Friends subscriptions in 2024.

The savings made by friends has increased by 40% from 2022 with FRINGE WORLD Friends now saving an average of \$77 during the 2023 Festival.

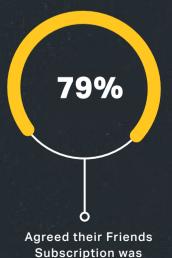
87% OF FRIENDS
SURVEYED INDICATED
THAT BEING A FRIEND
ENRICHED THEIR
FRINGE WORLD
EXPERIENCE





+8%





FRINGE WORLD IS
WITHOUT A DOUBT
THE BEST EVENT OF
THE YEAR IN PERTH.
IT GETS BETTER AND
BETTER EACH YEAR,
AND I CAN NEVER
WAIT TO SEE ALL
THE FLURO PINK
PLASTERED AROUND
THE CITY. SUMMER
REALLY COMES ALIVE
AND THE CITY IS
ALWAYS A BUZZ.

Quote: Customer aged 42-47. Northbridge. 2023. Image: LENNOX: Legend in my Living Room. Photo by Darren Bridges.





## CULTURAL & SOCIAL IMPACT

FRINGE WORLD

29

The FRINGE WORLD Festival maintains its ability to inspire Perth's mainstream audiences to venture into uncharted territories, presenting an extensive line-up that spans across various locations and offers a wealth of diverse experiences at an affordable price. The Festival welcomed the return of visitors and artists from other states and countries following the lifting of border restrictions, and remains committed to generating positive effects for the wider West Australian community by fostering engagement with culture and the arts.

\$31

AVERAGE TICKET PRICE

#### **Driving Access to Events and Arts**

Affordable pricing combined with 29 FREE COMMUNITY EVENTS which attracted an increase in the number of families attending the Festival. Over 280,000 people attended these free events, such as Fringe Sunday Funday Supported by Lotterywest and the Kleenheat Sizzle Stage.

96% OF THE
SURVEYED
FRINGE WORLD
AUDIENCE PLAN
TO REVISIT
THE FESTIVAL
AGAIN IN 2024



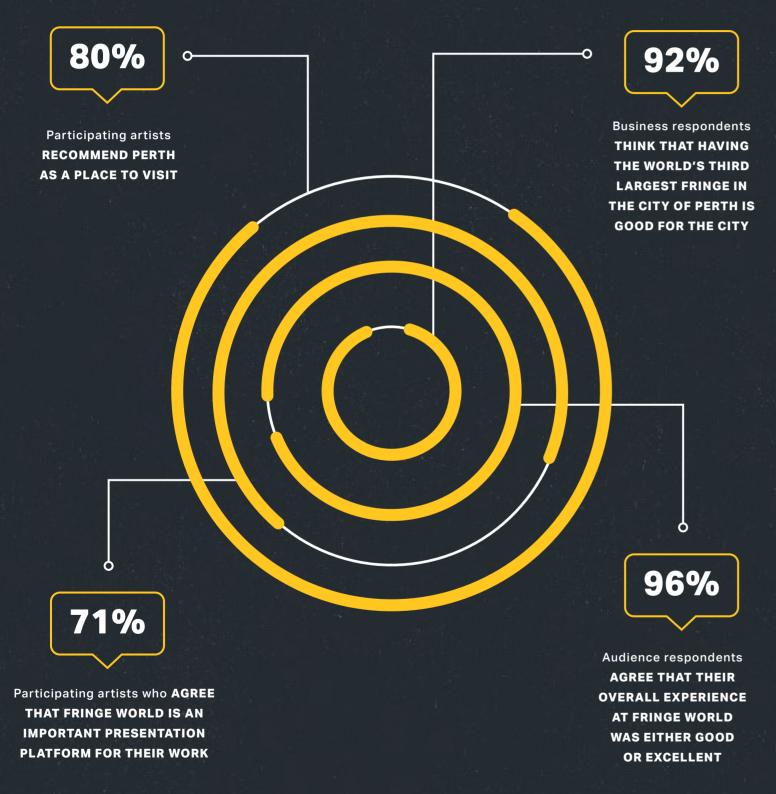
Festival visitors WILL TAKE
GREATER RISKS AND SEE LESS
WELL-KNOWN ARTS EVENTS
in the future



Festival visitors ARE
MORE LIKELY TO ATTEND
MORE ARTS EVENTS
in the future

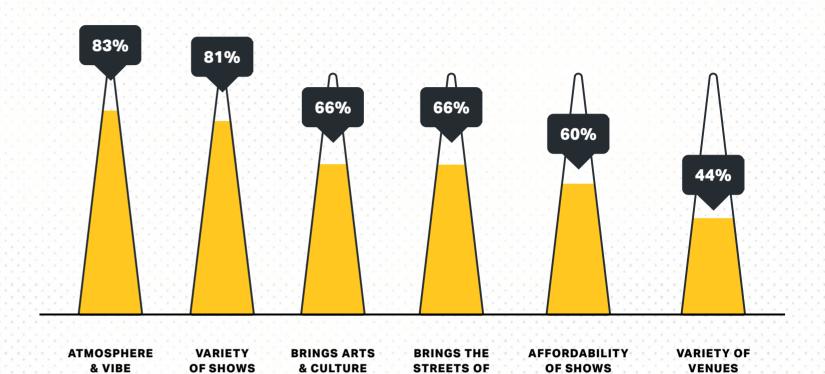
#### **Strengthening Perth's Image**

During the FRINGE WORLD Festival, the Perth community comes together, creating a sense of unity. The month-long Festival generates enduring positive impacts that not only stimulate and enhance Perth's reputation but also contribute to strengthening social harmony.



#### Perth's Favourite Things About Fringe

FRINGE WORLD Audiences express their attendance at the Festival is driven by the distinctive atmosphere and vibe, with growing appreciation for bringing arts and culture to Perth. Audiences agree that Fringe infuses the streets of Perth with life and entertainment, commemorating the impact the Festival has on the City's arts and culture.



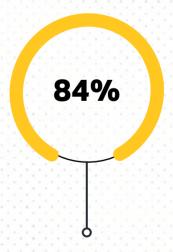
**TO PERTH** 

#### **Distinctiveness and Quality**

FRINGE WORLD consistently generates distinctive chances for meaningful interactions between artists and audiences.

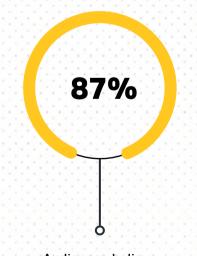
FRINGE WORLD's reputation lies in its capability of drawing diverse audiences to partake in the vibrant arts and cultural scene of Perth.

78% of the surveyed audience commute from areas outside the CBD, signifying a wide influence that extends deep into the wider Perth community.



PERTH ALIVE

Audience respondents
BELIEVE THAT FRINGE WORLD
IS AN EVENT THAT BRINGS
THE COMMUNITY TOGETHER
AS A WHOLE



Audiences believe
FRINGE WORLD ENABLES
THEM TO SEE HIGH QUALITY
PERFORMANCES THEY WOULD
OTHERWISE NOT SEE

#### **Access and Inclusion Plan**

ARTRAGE aims to provide inclusive artistic opportunities to a wide range of artists and audiences. The Access and Inclusion Plan by ARTRAGE plays a crucial role in advancing this objective, enabling the monitoring, reporting, and evaluation of progress through stakeholder input.

In 2023, the Festival entered the fourth year of a five-year Access and Inclusion Plan. Of the 123 planned deliverables, 114 have been executed (110 in 2022), and of the 60 planned actions, 55 have been achieved (46 in 2022). Positive community impact remains at the forefront of all future planning.

103 performance spaces (70% of all spaces) were wheelchair accessible at FRINGE WORLD Festival 2023. 76 venues had at least one accessible performance space. 1,167 complimentary tickets were issued to Companion Card holders during the 2023 Festival, an 82% increase from the previous year.





TICKETS WERE ISSUED TO COMPANION CARD HOLDERS

#### **Future Improvements**

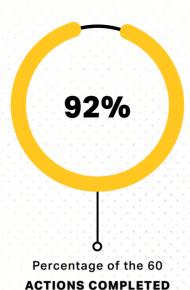
ARTRAGE is actively engaged in the development and execution of a Reconciliation Action Plan to propel the organisation's journey toward reconciliation. Simultaneously, ARTRAGE is working on the forthcoming Access and Inclusion Plan, ensuring a seamless transition into the next five-year commitment dedicated to enhancing access and inclusivity within ARTRAGE.

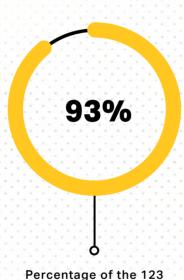
#### **Customer Feedback**

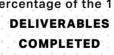
"My son and I attend Fringe every year together (he is in a wheelchair).

This year we managed to see 30 shows. It's so nice that there is more and more accessibility popping up every year. I can honestly say that this year was the most inclusive FRINGE WORLD I think we've been apart of. Keep moving in this direction. We want to see more shows next year!"

- FRINGE WORLD Customer aged 48-53. Perth. 2023.









WHEELCHAIR ACCESSIBLE PERFORMANCE SPACES

#### **Activations of Perth City and Surrounds**

FRINGE WORLD is an open-access Festival which means anyone from anywhere is welcome and able to participate. The popularity of this model continues to promote growth and spread of venues across the State. There were a total of 49 venues in the City of Perth, 22 venues in the Northern Metro area, 7 venues in the Eastern Metro area, 13 venues in the Southern Metro area and 20 venues in the Western Metro area. The 2023 Festival featured two types of venues:



#### **ARTRAGE Managed Venues**

Venues that are MANAGED BY ARTRAGE. 2023
ARTRAGE Managed Hubs included Liberty Fringe,
The Pleasure Garden and Perth Cultural Centre.

#### **Independent Venues**

Venues that participate in the Festival that are INDEPENDENT OF ARTRAGE. Ranging from large scale brick and mortars (e.g. Connections) to pop-up areas.





## 1 - 4 VENUES City of Armadale

City of Bayswater
City of Canning
City of Cockburn
City of Joondalup
City of Kalamunda
City of Melville
City of Nedlands
City of Rockingham
City of South Perth
City of Swan
City of Wanneroo
Town of Cambridge
Town of East Frenantle
Town of Mosman Park
Town of Victoria Park



#### **5 - 20 VENUES**

City of Fremantle
City of Mandurah
City of Stirling
City of Subiaco
City of Vincent



#### 21+ VENUES

City of Perth

## FRINGE WORLD Visitor Expenditure by Suburb Q: Where was your average daily expenditure prior to and after attending a FRINGE WORLD venue? - Suburb selection allowed for up to 3 answers 1% BASSENDEAN 2% SCARBOROUGH 4% LEEDERVILLE 6% MT LAWLEY 49% PERTH CBD 3% SUBIACO 71% NORTHBRIDGE 7% FREMANTLE 2% ROCKINGHAM 11% OTHER

#### **Festival Impact On Local Business**



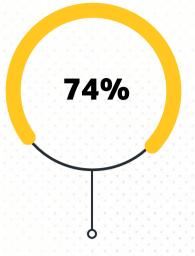
City of Perth **BUSINESSES WHO WERE PART OF THE FRINGEY OFFERS** PROGRAM DURING **FRINGE WORLD** 



Surveyed audience who HAD A DRINK AT A BAR, **NIGHTCLUB, OR A CAFE BEFORE OR AFTER** ATTENDING A FRINGE **WORLD VENUE** 

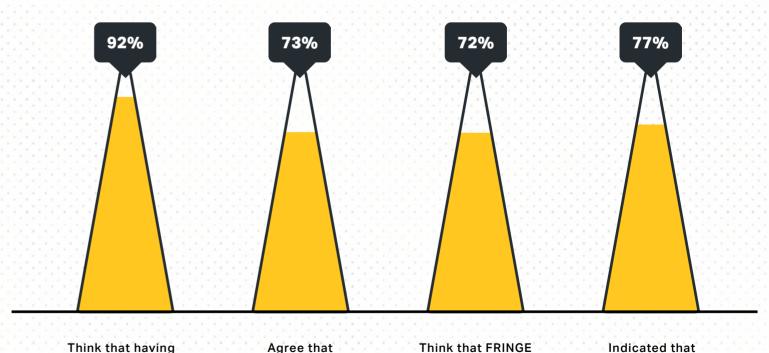


Surveyed audience who ATE A MEAL AT A RESTAURANT **BEFORE OR AFTER** ATTENDING A FRINGE **WORLD VENUE** 



City of Perth BUSINESSES think FRINGE WORLD **INTRODUCES NORTHBRIDGE TO** PEOPLE WHO WOULDN'T **NORMALLY VISIT** 

#### **Local Business Feedback**



Think that having the third largest **FRINGE FESTIVAL** IN THE WORLD IS **GOOD FOR THE CITY OF PERTH** 

Agree that FRINGE WORLD contributes to MAKING **NORTHBRIDGE** 

FEEL SAFER

WORLD has a SIGNIFICANTLY **POSITIVE IMPACT** ON THEIR **BUSINESS** 

Indicated that THEIR LEVEL OF TRADING INCREASED **DURING FRINGE** WORLD

FRINGE WORLD IS
SIMPLY THE BEST!
I LOOK FORWARD TO
IT EVERY YEAR AND
IT ALWAYS EXCEEDS
MY EXPECTATIONS.
SO MUCH VARIETY,
SO MUCH FUN, AND
EVENTS OUT OF MY
COMFORT ZONE TOO!

Quote: Customer aged 72+. Perth. 2023. Image: Colossal. Photo by Adrian Thomson.





## PROGRAM & ARTISTS

FRINGE WORLD

\$6.3<sup>+</sup> Million

Paid to FRINGE WORLD
Artists & Venues

FRINGE WORLD 2023 celebrated the return of interstate and international artists to the Festival. The program featured an increase in the number of events being presented, the amount of performance spaces activated and boosted overall participant satisfaction within the Festival.

2,522

**Participating Artists** 

51%

IN

28%



INTERSTATE



21%

INTERNATIONA



ARTRAGE Managed Hubs



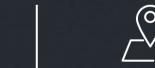
112
Independent



**153** 

**Performance** 

Spaces



37
Total Suburbs
Represented



**550** 

**Events** 

4,256

Individual Performances & Exhibition Days 564,018

Attendance at Free & Ticketed Events

#### **Event and Attendance Overview**



281K<sup>+</sup>

Attendance at Ticketed Events

282K+

Attendance at Free Events

193K+

Attendance at Independent Events



368

Premiere Events



WA



AUS

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**\** 

**WORLD** 

53%

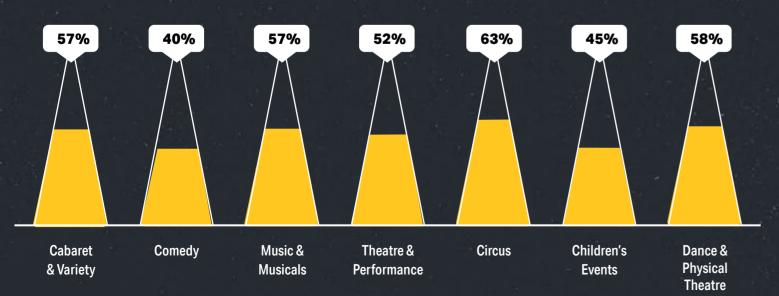
Average Attendance at ARTRAGE Managed Venues 44%

Average Attendance at Independent Venues

#### **Event Genre Split**

48% Comedy • 13% Music & Musicals • 12% Cabaret & Variety
9% Theatre & Performance • 7% Children's Events
3% Community & Special Events • 3% Circus
3% Dance & Physical Theatre • 2% Visual Arts & Film
<1% Street Performances

#### **Average Attendance Per Genre**



#### **Festival Program Wins and Learnings**



## Welcoming Back Our Artists

With borders open again, the 2023
Festival saw the return of national and international artists who made up 49% of the Festival program. In terms of visiting participants, 28% travelled from interstate in Australia and 21% travelled internationally.





## Supporting Our Local Talent

WA Artists were at the forefront of FRINGE WORLD when the Sate borders were closed. With the return of our interstate and international community, WA Artists were still a shining light of the 2024 Festival making up 51% of the program and presenting 280 events.



## **Comparative Ticketing Fees**

The ticketing fees at FRINGE WORLD are high compared to similar scale open-access Festivals in Australia leaving less money in the pockets of our artists. ARTRAGE is actively pursuing additional funding in order to reduce overall ticketing fees.





#### **Artist Support Tickets**

Since its inception, the Artist Support
Ticket price band has continued
to grow in popularity amongst
participants. This is a ticket type
available to all Festival participants
that allows them to purchase a \$10
ticket with zero ticketing fees charged
to the artist. The money back in our
artists' pockets continued to grow
with \$30,250 made in Artist Support
Ticket sales at the 2023 Festival.





#### **Participant Satisfaction**

Participant satisfaction increased at the 2023 Festival with 82% satisfied with their overall FRINGE WORLD experience (up from 60% in 2022). Survey participants identified areas of improvement including reducing ticketing fees, reinstating an artist bar, increasing the overall Festival marketing presence and increasing independent artist support.



#### **Program Diversity**

Economic impacts on FRINGE
WORLD and its participants have
had an impact on the program
itself: genres and art forms that
are typically cheaper to present
(including comedy) are increasingly
dominating the Festival program.
Additional support and development
opportunities are required for our
participants to be able to produce
new, outside-the-box works.



Scale Indicating
Achievement Level



Requires Attention

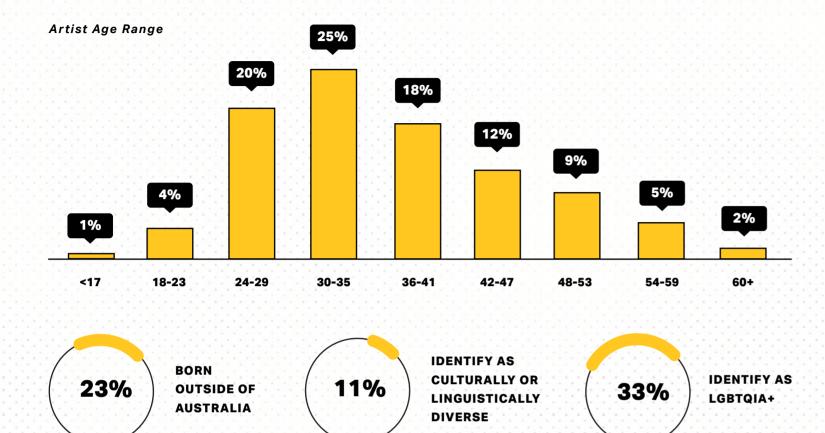


Mostly Achieved



Achieved + Annual Improvements

#### **Artist Demographics**

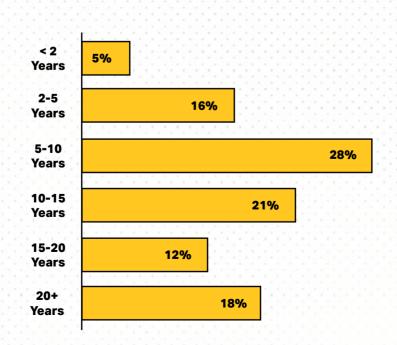


#### **Artist Performance Experience**

Q: How many years have you been performing/ participating as an artist or presenter?

The Festival takes great pride in its capacity to offer platforms for developing artists, enabling them to delve into, experiment with, and advance their artistic endeavours.

In 2023, around 21% of participants have been engaged in artistic practice for less than five years. This demonstrates FRINGE WORLD's ability to showcase the works of numerous early career and emerging artists in Perth.





#### **Independent Venues**

As an open-access Festival with more than 500 shows, the participation and enthusiasm of Independent Venues is fundamental to FRINGE WORLD. The 2023 Festival saw over 100 established Perth venues across 37 suburbs hosting programming, with majority reporting an increased level of trading during the season.

2,297 staff and volunteers were employed at Independent Venues, with nearly half of the survey respondents indicating that they hired additional staff to cover the resulting increase in levels of trading.





2,297

Independent Venue Staff & Volunteers



44%

Hired Additional Staff for FRINGE WORLD Trading

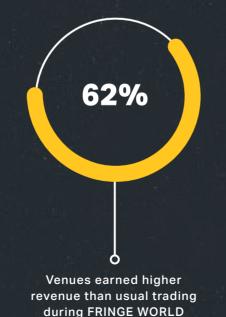


**37** 

Total Suburbs with FRINGE WORLD Venues

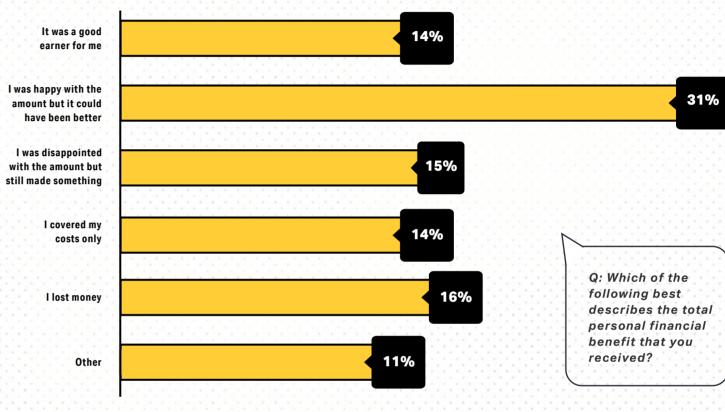
75% OF VENUES
AGREE FRINGE
WORLD HAS A
SIGNIFICANT
POSITIVE
IMPACT
ON THEIR
BUSINESS

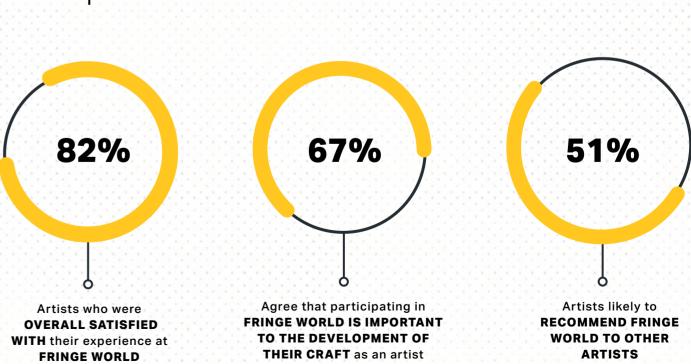




#### **Artist Goals**

With the different motivations artists have to participate in the Festival, the expected financial benefit can vary greatly for each person; from those who plan to break even and cover the costs only, to those that aim to generate significant revenue. This results in a wide range of financial outcomes for Festival Participants.





#### **Industry Delegate Program**

The 2023 Festival marked the launch of FRINGE WORLD's Industry Delegate Program, a new initiative supported by the Department of Local Government, Sport and Cultural Industries and through donations made to the Fringe Fund.

The program invited six international arts practitioners to Perth in order to network with artists, visit performance venues and see the value in bringing their own productions to Western Australia in the future. The delegates attended a total of 83 performances of 29 different shows, held one-on-one meetings with 18 artists and delivered two panel discussions throughout the Festival.

Feedback from both Industry Delegates and FRINGE WORLD Participants attested to the success of the program in its inaugural season and supported the continuance of the Industry Delegate Program.

Panel Discussions

89

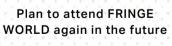
Performances Attended

18

Meetings with Artists

#### International Arts Practitioners' Feedback









Agree the program will support professional opportunities for artists

100% OF RESPONDENTS INDICATED THAT THIS PROGRAM WAS BETTER THAN OTHER INDUSTRY OPPORTUNITIES THEY HAVE PARTICIPATED IN

#### **Artist and Participant Feedback**



#### 

FRINGE WORLD gave me the platform to tell my story, celebrate my art form and provide the foundations to take my show around the world.

- SKYE SCRAPER

#### Ш

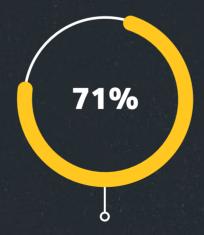
FRINGE WORLD provides me with a platform to create and explore. It creates an atmosphere of excitement around Perth and brings out audiences who otherwise wouldn't come out. It's been invaluable for me over the last 12 years to develop as a producer and performer with the support of my local community.

- JESSIE GORDON

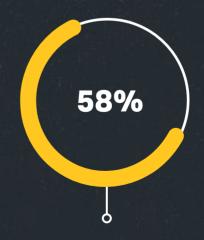
#### 

FRINGE WORLD gives new and established artists a great opportunity to perform to audiences they would otherwise not be able to reach.

- BILL GORDON



Artists who agree FRINGE WORLD is an IMPORTANT PLATFORM FOR THEIR WORK IN WA



Artists who agree FRINGE WORLD provides an OPPORTUNITY TO SHOWCASE THE WORK OF EMERGING ARTISTS



Artists who would
RECOMMEND PERTH AS
A PLACE TO VISIT AFTER
PARTICIPATING IN FRINGE

## FRINGE WORLD 2023 Award Winners

The FRINGE WORLD Awards Program celebrates the best new works presented at the Festival, with accolades for each genre in addition to several unique specialty awards. The judging panel is comprised of over 100 individuals from cultural industries and beyond.



Martin Sims Award

Presented by FRINGE WORLD

VEHICLE

Weeping Spoon Productions

The Blaz Award

Presented by FRINGE WORLD

Skye Scraper: The Life And Times of a Drag Queen Accountant Skye Scraper Entertainment

Cabaret & Variety Award
Presented by Kleenheat

Dolly Parton: Backwoods Barbie Barbie O

Children's Event Award
Presented by City of Perth
WA Winner:

Morgan James' Pocket Sized Circus!

Ricochet Circus and Entertainment

Overall Winner:

Strictly Barking

Jon and Ollie

Circus Award

Presented by MadFish Wines

WA Winner: Sinsuality: Heaven & Hell

BarbieQ & Kinetica

Overall Winner:

Laser Kiwi - Rise of the Olive COLOSSAL

**Comedy Award** 

Presented by Gage Roads Brew Co.

Improv DnD Presents: Call of Cthulu BS Productions

**Overall Winner:** 

Amy Hetherington: Juggle
Amy Hetherington

Community & Special Events Award

Presented by Lotterywest
DIVAS - The Drag Brunch
Proud Entertainment Group

Dance & Physical Theatre Award
Presented by ABC Perth Radio
HE HIM HOMME

Music & Musicals Award

Presented by Nova 93.7

A Salama Odyssey: Creole Music and Dance Celebration Salama

Theatre & Performance Award Presented by Old Young's

WA Winner: VEHICLE

Matt Papa

Weeping Spoon Productions

Overall Winner: Colossal

Indigo Productions

Visual Arts & Film Award
Presented by FRINGE WORLD

Distance and Displacement ECU Galleries

Spirit of the Fringe Award
Presented by FRINGE WORLD
Nikki 'Feisty' Mauri

Perth Now Critic's Choice Award Presented by Perth Now

Pear Indigo Productions

Venue Award

Presented by K&L Gates

Connections Nightclub

Sydney Fringe Tour Ready Award Presented by Sydney Fringe

Morgan James' Pocket Sized Circus! Ricochet Circus and Entertainment

Melbourne Fringe Tour Ready Award Presented by Melbourne Fringe

Split Lip Gendermess Productions

Adelaide Fringe Tour
Ready Award
Presented by Adelaide Fringe
An Utterly Rubbish Adventure
James Hancox

#### **Keep On Fringing Grant**

The Keep On Fringing Grant is an ongoing initiative to support FRINGE WORLD presenters and performers in the unfortunate event that an unforeseen circumstance arises and affects their ability to continue their season.

One grant was delivered during the 2023 season to company Tone & Cheek. During the presentation of their event Happy Endings, they were subject to theft resulting in the loss of performance equipment used in the show. The grant was able to provide funding with a quick turnaround to replace this equipment, ensuring Happy Endings could finish its season without issue.

#### 2022 Martin Sims Award Recipient

The Martin Sims Award is presented by FRINGE WORLD to the best new Western Australian work that is destined to succeed on the world's stage. The Award is named in honour of Martin Sims, former Chairperson of ARTRAGE (the presenter of FRINGE WORLD) and a life-long advocate for the arts in WA.

After receiving the 2022 Martin Sims Award for Ginava's Messy Friends, Gendermess Productions have been busy developing, performing and sharing their artistry including opportunities to support Alan Cumming and Peaches at events across Australia.

Using the Martin Sims Awards money and networks built during past seasons and the 2023 Industry Delegate Program, the Gendermess team have been able to secure a month-long season at Edinburgh Fringe performing in the coveted Assembly Gardens George Square.

\$346,600+

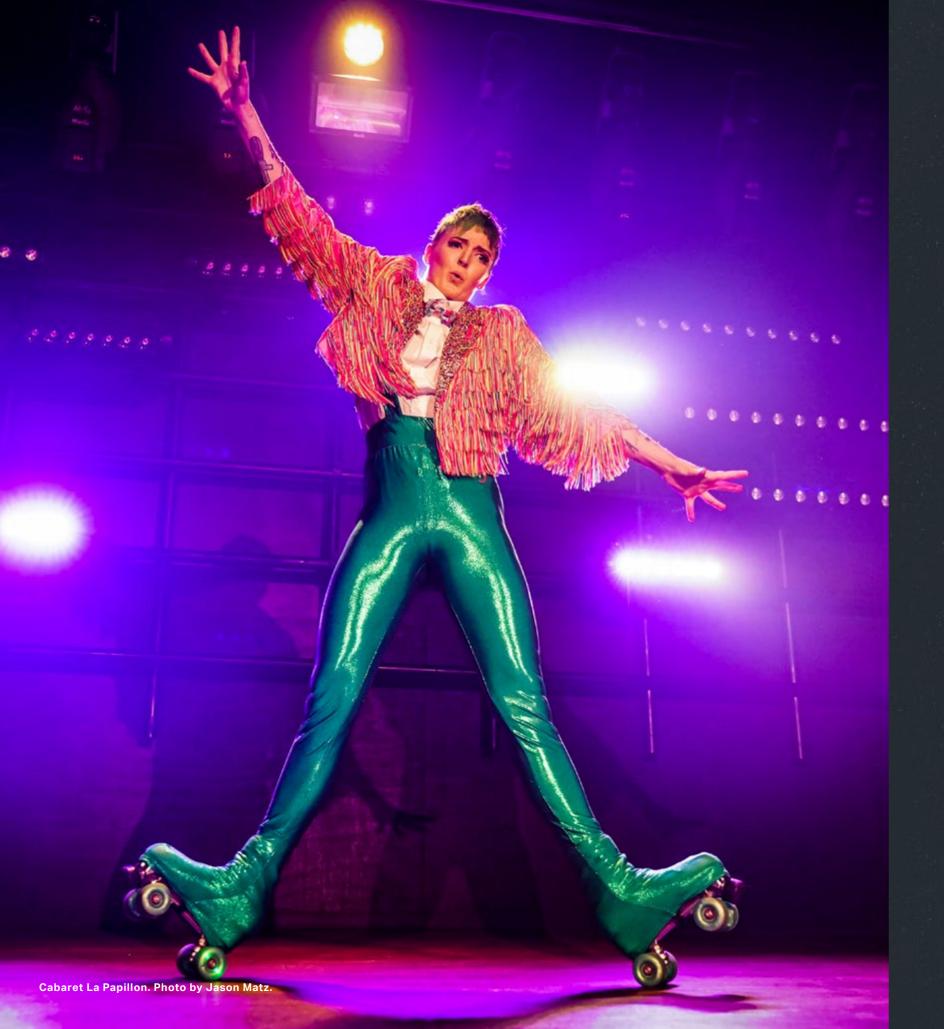
Invested in artist development and awarded to participants through the Fringe Fund and other revenue streams since 2012.



FRINGE WORLD IS NOT ONLY A HILARIOUS, ENLIGHTENING AND ENTERTAINING COUPLE OF WEEKS, IT IS ALSO REALLY VALUABLE FOR MY OWN PROFESSIONAL DEVELOPMENT AS AN ARTIST. GETTING TO SEE SHOWS AND HAVE DISCUSSIONS ABOUT THEM WAS REALLY INSPIRING AND EMPOWERING.

Quote: Participant aged 30-35. Darwin. 2023. Image: BurLEZque is Normal. Photo by Naomi Reed.





## MEDIA & **MARKETING**



The marketing campaign for the FRINGE WORLD Festival incorporates various components across print materials, outdoor media, multiple digital platforms, and media campaigns. Social platforms have witnessed consistent growth in followers on all channels, indicating a high level of engagement with new audiences.



\$5.4<sup>+</sup> Million

**Total Media Value** 



28<sup>+</sup> Million

**Total Audience Reach** 

#### **FRINGE WORLD Festival**





152K<sup>+</sup>



存 73.2K+



34.7K+

**ARTRAGE Fringe Hubs** 

**ARTRAGE** 











## 2<sup>+</sup> Million

**Total Website Sessions** 



933K+

**Active Users** 

## 6.4<sup>+</sup> Million

**Total Website Pageviews** 



64%

Increase in Web
Pageviews from 2022

%

Increase in Web

Increase in We



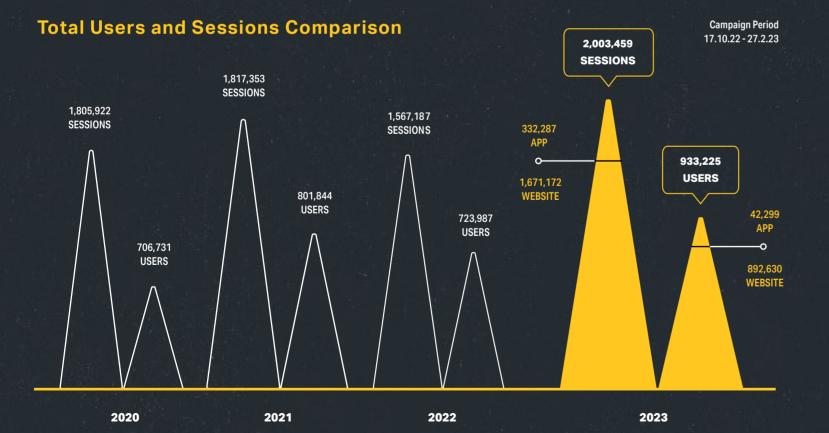
73% Surveyed Audience 332K<sup>+</sup>

Active App Sessions **42K** 

Active App Users

#### **Online Ticket Sales**

25% via the app and 75% via the website



#### Feel Good Marketing Strategy

The FRINGE WORLD Festival 2023 'Feel Good' Campaign achieved remarkable success, captivating audiences worldwide. The 'Feel Good' theme struck a chord by inspiring joy, unity, and optimism within the community, encompassing the Festival's core spirit and goal of artistic celebration.

The campaign's success can be attributed to its extensive reach, with a total of 28+ million direct impressions. By leveraging various channels such as the app, website, outdoor, digital, print, and broadcast media, the campaign effectively engaged the Festival's captive audience while enticing new attendees.

Developments made to enhance the user-friendly FRINGE WORLD app and website platforms provided comprehensive information sources while supporting easy navigation for attendees. The improvements made to these digital platforms contributed to a resounding 64% increase in pageviews, 27% increase in user sessions and a further 29% increase in total users.

Strategically placed outdoor advertisements within the JCDecaux network attracted attention and created anticipation. Additionally, organic and paid digital promotions, supported by Dilate Digital and the Urban List, expanded the campaign's global reach and

encouraged user-generated content. The PR efforts, backed by Buzz Media, generated numerous free media opportunities across local and national networks, while the ongoing partnership with Seven West Media resulted in dynamic print and TV content that showcased the Festival's vibrancy while driving interstate and international visitation to the Festival.

Radio played a vital role in the campaign, with promotions running across RTRFM, ABC Perth, and Nova 93.7 airwaves. The 'Even You' campaign produced with Nova 93.7 resonated strongly with Perth metro listeners. This radio component garnered recognition as a finalist in the Campaign Brief Awards, along with being short-listed in the Siren Awards and receiving a nomination for the ACRA Awards in 2023.

The overall success of the FRINGE WORLD Festival 2023 'Feel Good' Campaign exemplifies the power of creativity, strategic execution, and inclusive messaging. Its achievements in boosting visitation, along with industry accolades, solidify FRINGE WORLD's position as one of the most visited Fringe Festivals in the world.





This campaign is about the buzz in the air just before the Festival. The feeling you get when the lights go down and the music starts. The moment when the aerialist drops and the audience gasps.

FRINGE WORLD Feel Good isn't just about feeling happy. It's also about how our artists use the stage to express themselves. How they turn pain or trauma into something that brings joy, inspiration or catharsis to others.

It's about how you look back on your favourite moments fondly, about the adventures had, memories made and people met. It's about living in the moment, feeling the vibes and making the most of every second - escaping from reality to a place with impossible acts and new experiences.

Quote: FRINGE WORLD Marketing Team.
Image: Cabaret La Papillon. Photo by Jason Matz.







Without the assistance of its supporters, FRINGE WORLD would be unable to achieve the same level of social and cultural influence it does every year. The Festival takes great pride in establishing and upholding partnerships that aim to continuously provide value and advantages to the broader Western Australian community. By working together with Partners and Supporters, FRINGE WORLD brings their brands to life throughout the Festival both digitally and on the ground. The subsequent highlights from the 2023 season vividly demonstrate the accomplishments achieved by Fringe through some incredible Supporting Acts.



#### **Lotterywest Grant Support**

FRINGE WORLD's Principal Supporter Lotterywest has been championing the Festival for over 10 years. Lotterywest's ongoing commitment to ARTRAGE events has helped to create opportunities for the whole community to come together and celebrate culture and the arts, while helping to create an important platform for local artists to connect with each other and their West Aussie audiences.

Lotterywest's annual contribution of \$1.2 million towards the production of FRINGE WORLD ensures that the Festival can thrive for years to come and events like the Fringe Sunday Funday, supported by Lotterywest, can continue to flourish.

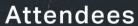
The Lotterywest De Parel Spiegeltent returned to the Urban Orchard in Perth Cultural Centre in 2023, and saw audiences wowed by performances such as A Night At The Musicals 3: Summer Lovin' Tour, Club D'amour, AME ~ undaunted by rain, and Ginava's Messy Friends.



FRINGE WORLD



15.5K<sup>+</sup>





102 Sessions



Unique Events





#### **Huge Free Community Event**

The second edition of FRINGE Sunday Funday, supported by Lotterywest, surpassed the success of the previous year's event. This large-scale, free, family-friendly, community event transformed Northbridge into a hub of Fringe fuelled entertainment for all to enjoy.

Spanning over 3,000 sqm, the event featured three stages, children's activity stations, alfresco dining areas, and captivating decorations along William and James Street.

Held in the opening weekend of the Festival the day was a huge success, connecting over 22,000 attendees with 78 artists. The event boosted visitation to Northbridge while directly linking over 28 City of Perth retail and hospitality businesses with suburban Fringe audiences.

Attendees were thrilled throughout the day with sample performances of the comedy, circus, dance, and cabaret shows on offer throughout the month-long Festival.

This event was made possible thanks to funding delivered by Principal Supporter, Lotterywest and additional support received from the City of Perth, Nova 93.7 and Perth Now.



1 Day
Event



22K<sup>+</sup>

**Attendees** 



28
Business



78
Artists



600K+

Social Media Reach





perth now





## Kleenheat

The partnership between FRINGE WORLD Festival and Kleenheat has just reached 6 years. We thank Kleenheat for their ongoing support and enthusiasm for FRINGE WORLD Festival.

In addition to the Kleenheat Sizzle Factor, this Festival saw the introduction of a new Kleenheat activation - the Kleenheat Sizzle Stage.

#### Kleenheat Sizzle Stage

The Kleenheat Sizzle Stage was launched at FRINGE WORLD 2023 and offered audiences a taste of the amazing variety of events on offer at FRINGE WORLD.

This activation featured an hour of free programming each Friday, Saturday and Sunday evening of the Festival at the Perth Cultural Centre Amphitheatre.

Throughout the duration of the Festival, there were 13 Kleenheat Sizzle Stage sessions, supporting 39 Fringe shows and a total of 86 Fringe artists. The activation spanned across 31 days, resulting in a total engagement of over 7,600 direct participants.

The Perth Cultural Centre Hub witnessed a total attendance of 47,360, and the estimated total activation impressions reached an impressive 62,000+.



86

Sizzle Stage Artists



13

Sizzle Stage Sessions



62K+

Audience Impressions



- Kleenheat Sizzle Stage. Photo by Miles Noel.





#### **Kleenheat Sizzle Factor**

The Kleenheat Sizzle Factor returned in 2023, and is a crowd favourite for finding FRINGE WORLD events. Whether audiences are looking for a show that is big fun and low risk or extra saucy, the Kleenheat Sizzle Factor is a fantastic guide.

In the 6 years of partnership with Kleenheat, the Kleenheat Sizzle Factor has promoted 4,400+ events and 38,300+ individual listings.



### Charity Partnership

\$10.5K+

Donated to Ruah Community Services

130K+

Attendance Exposures to Ruah Activation

FRINGE WORLD's Charity Partner for 2023 was Ruah Community Services. The partnership focused on increasing community awareness of homelessness and the part Western Australians can play in helping those in need.

A number of awareness activations took place during the Festival, including Ruah Community Weekend, the Ruah Community Corner and a Special Charity Screening at Rooftop Movies.

Over \$10,500 was raised, with a large majority donated during the Ruah Community Weekend, and further \$2,000 raised through Ruah receiving top rank in the 'Vote with your Cup' program.

During the FRINGE WORLD Ruah Community Weekend, a total of \$8,500+ was raised with \$4,000 donated at ARTRAGE Managed Venues, \$3,600+ donated through Box Office and online ticket sales, and \$915 raised via ticket sales made to the Rooftop Movies Special Charity Screening of Blueback.



Ruah Community Corner. Photo by Polly Ash.

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### **CBD Revitalisation Program**

In 2023, FRINGE WORLD took over Liberty Theatre on Barrack St. The old cinema room and basement were transformed into two performance spaces to host a run of various events across the comedy and variety performance genres.

Liberty Fringe would not be possible without the support of the Department of Local Government, Sports and Cultural Industries' CBD Revitalisation Program.

This venue became one of the three ARTRAGE Managed Venues for the 2023 Festival, hosting a range of exciting events such as Massaoke: Sing The Musicals, Rockstar Weekend and The Opening Weekend Comedy Gala.

This activation ran for 31 days with the venue facilitating over 89 sessions. Over 7,500 patrons visited Liberty Fringe during the 2023 Festival.



Department of
Local Government, Sport
and Cultural Industries



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### **The Fringe Fund**

Launched in 2016, The Fringe Fund helps FRINGE WORLD artists to shine. This past year the Fringe Fund raised \$52,188 through generous donations made by audiences and supporters. Donations made to the Fringe Fund directly support the FRINGE WORLD Awards, the 2023 Delegate Program, and the Keep On Fringing Grant Program.

This was the second year of the Keep On Fringing Grant, which is funded by The Fringe Fund. During the 2023 Festival, a grant was awarded to Tone & Cheek, a company that suffered theft during the season which resulted in the loss of key performance equipment.

ARTRAGE is exploring additional avenues to effectively utilise the funds raised to provide further support to artists. The 2023 Delegate Program was supported by Fringe Fund donations, using \$24,440 to deliver the program.



\$60K

Donated to the Fringe Fund in 2022 and 2023

\$1.5K

Paid to Artists with the Keep On Fringing Grant \$16.5K

Awarded to Artists in FRINGE WORLD prizes

100% OF THE DONATIONS
MADE TO THE FRINGE FUND
GO DIRECTLY TOWARDS
HELPING ARTISTS SHINE!



Cheers to the legends at Gage Roads Brew Co who top up the Fringe Fund through sales of Hello Sunshine Cider



Invested in artist development and awarded to participants through the Fringe Fund and other revenue streams since 2012.



## PHILANTHROPY

ARTRAGE launched a new Philanthropy Program in 2022. Philanthropic support will diversify the organisation's income streams and allows us to dream bigger and continue ARTRAGE's work towards the ongoing delivery of live events that offer something for everyone while driving our long-term goals of community engagement with culture and the arts.

ARTRAGE is now able to work towards long-term goals with the support of the new ARTRAGE Philanthropy Program. These goals include:

- More year-round activity produced by ARTRAGE Projects team.
- More regional touring across areas within the Great Southern,
   South West, Wheatbelt and Goldfields regions.
- Increasing Indigenous content presented at FRINGE WORLD.
- Building pathways for engagement with more audiences, particularly CALD groups and groups that are financially disadvantaged.
- Building ARTRAGE's reserves to secure future activity and operations.

Every donation made to ARTRAGE, big or small, has a significant impact and helps ARTRAGE get one step closer to embedding the arts in the hearts and minds of all West Australians, making our State a better place to live, work and play.

#### **ARTRAGE Philanthropy Results**

In it's first year, an impressive \$40,000 was donated to the ARTRAGE Philanthropy Program with \$60,000 pledged in 2024. Thanks to the support of Philanthropy, ARTRAGE was able to develop and launch new flagship websites with functionality to receive donations and facilitate ticket sales. The program was also central to the organisation's ability to present four additional projects across the 22/23 financial year. Some key achievements include:

- The first participant of the Free Range Program, OFF-Base Dance Company, successfully completed the development of their production titled Madre Muerte.
- The première of Rooftop Roller Club at Rooftop Movies, prior to the cinema season in 2022.
- The Rocky Horror Picture Show Immersive Spectacular's Regional Tour and aligned Perth performances in 2022.
- The launch of Rooftop Theatre at Rooftop Movies, following the cinema season in 2023.

\$27



Every \$1 donated enabled
ARTRAGE to spend an
extra \$27 towards WA
arts activity

\$40K Donated in the first year

FREE RANGE ROOFTOP Roller Club

THE ROCKY HORROR PICTURE SHOW IMMERSIVE SPECTACULAR

ROOFTOF THEATRE



- Le Ariele. Photo by Michelle Ranson. -

## **Special Thanks**

A heartfelt thank you goes out to all the generous individuals who made donations throughout the 22/23 financial year. We extend a very special mention to Hesperia and the Ungar Family Foundation for their critical support of all ARTRAGE activities.

ARTRAGE deeply appreciates the ongoing commitment and invaluable support of Lotterywest, Woodside, and the Department of Local Government, Sport, and Cultural Industries in fostering the growth of the ARTRAGE Philanthropy Program.

Woodside's unwavering support has played a vital role in allowing ARTRAGE to pursue its philanthropic aspirations. Their generous contributions have been directed towards staffing, technology, planning, and donor servicing, enabling ARTRAGE to establish and deliver its Philanthropic Program effectively.





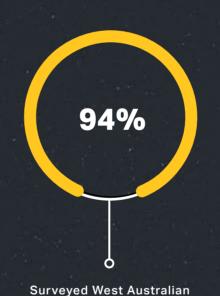


Department of Local Government, Sport and Cultural Industries





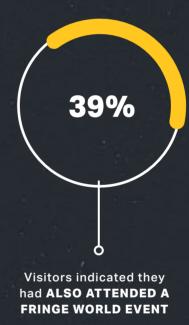
Celebrating its 12th season, Rooftop Movies continues to offer an unparalleled cinematic experience under the starry Perth sky. Throughout the season, four programs were crafted with nostalgic knock-outs and blockbuster sensations. Against the backdrop of breathtaking sunsets, over 31,000 attendees were treated to an unforgettable evening on top of CPP Roe St Car Park.

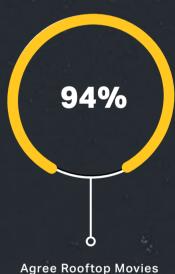


audiences LIVE IN THE

PERTH METRO AREA

Rooftop Movies. Photo by Miles Noel.





MAKES NORTHBRIDGE A
MORE VIBRANT PLACE

99% OF ATTENDEES PLAN
TO RETURN TO ROOFTOP
MOVIES AGAIN IN 2024



**NPS** 

**Net Promoter Score** 

#### **Rooftop Movies Season Overview**

Rooftop Movies has become a cherished destination for those seeking a memorable experience, and the ARTRAGE team is excited to continue developing this space in new ways. With each passing season, this iconic venue continues to inspire and delight audiences with its unforgettable rooftop cinema experience.



31.8K

**Total Ticketed** Attendance



\$619.8K

**Total Box** Office Income



84%

**Average Nightly** Capacity



120

Film **Events** 



67

Sold-Out **Events** 



**Program** Releases



\$46

**Average Visit** Spend





43.9K

**Email** Subscribers





24.6K

Instagram **Followers** 





f +2% 44.5K

**Facebook Followers** 



## ROOFTOP Roller Club

In October 2022, ARTRAGE introduced Rooftop Roller Club to the beloved Rooftop Movies venue, bringing the thrill of roller-skating on a rooftop to life.

Attendees were invited to glide through the starry night, immersed in the dazzling rooftop ambiance. This hugely popular event featured a range of nightly entertainment, including live DJs, captivating circus acts and sing-a-long karaoke skating sessions.

Rooftop Roller Club successfully encouraged a new audience to attend the space, with 69% of respondents indicating that they had not visited the Rooftop Movies venue before.



October Niahts



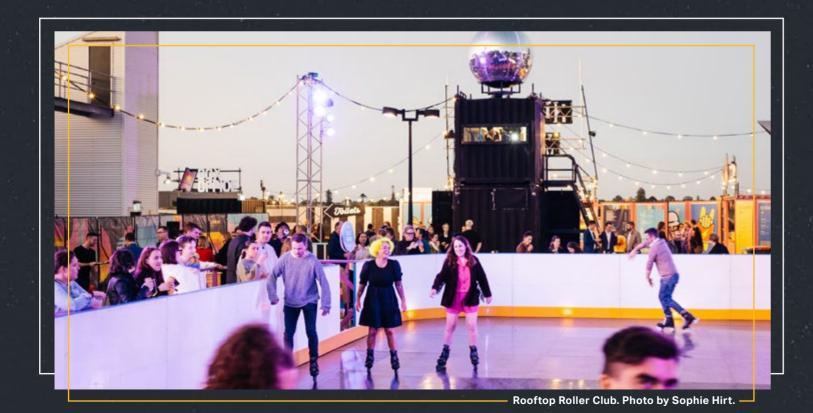
Skating Sessions



Local **Artists** 



Themed **Events** 



#### **Audience Insights**

Rooftop Roller Club increased visitation to the City, with 81% of attendees indicating they would have not visited the City if they hadn't specifically come out to attend the event.

Respondents indicated an estimated total 1075 hours spent at bars, restaurants, retail and other local businesses before and after attending the event. An average of \$47 was spent on food and drinks by each person either before, after or during their visit.

65% of respondents indicated that their visit to Rooftop Roller Club made them more likely to revisit Northbridge, with 32% feeling neutral and a mere 3% indicating that they disagree.



Indicated that this event contributed to MAKING **NORTHBRIDGE A MORE VIBRANT PLACE** 



Rooftop Roller Club. Photo by Sophie Hirt.

1,928

**Total Attendance at Ticketed Events** 

\$54K

Spent at the **Box Office** 

151

**Average Nightly** Attendance

86%

Sold-out **Skating Sessions** 

90% OF ROOFTOP ROLLER **CLUB ATTENDEES RATED** THEIR EXPERIENCE AS **EXCELLENT OR GOOD** 



Department of **Local Government, Sport** and Cultural Industries

The success of this project was made possible through the generous support of DLGSC's CBD Revitalisation Grant.

ROOFTOP THEATRE PRESENTS

# LITERATURE · Pride & Prejudice

Rooftop Theatre was a new an open-air theatre experience proudly presented in 2023 by BS Productions and ARTRAGE.

The transformation of Rooftop Movies into Rooftop Theatre for Bogan Literature was a huge success! The event attracted a diverse combination of literary enthusiasts, theatre lovers and die hard Rooftop Movie fans.

Audiences were treated to a night of laughter and entertainment with a cast of talented locals. The hilarious brains behind Bogan Shakespeare served up a contemporary Bogan take of the Austen classic under the stars at the unique rooftop venue.



3028

**Total Ticketed Attendance** 



Spent at the Box Office



**Average Nightly Attendance** 

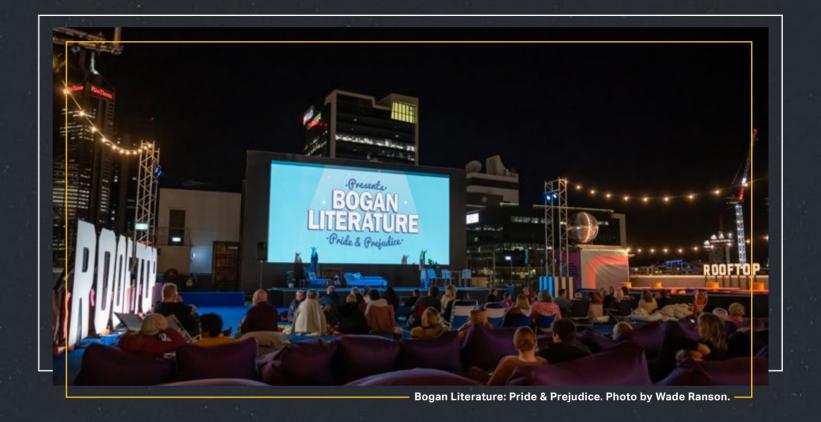


**Individual Performances** 



**Contracted Creatives** 





#### **Audience Insights**

The Rooftop theatre project increased visitation to Northbridge, with over 74% of the surveyed audience indicating that they live and worked outside of the CBD. 72% indicated that they would have either stayed home or worked if they did not attend. 87% of attendees visited a restaurant, cafe or bar during their visit.

Over 77% of the surveyed audience rated their experience positively, with 23% rating it neutrally and a absolutely no respondents rating their experience negatively at all.

#### **Audio Described Session**

During the Rooftop Theatre season, ARTRAGE presented an Audio Described performance with a Tactile Tour prior to the show. This session was facilitated by BS Productions cast members and Rooftop staff inline with the ARTRAGE Access and Inclusion Plan.



Plan to attend future **ARTRAGE** events after visiting



Want to see similar events presented at Rooftop Movies next year



Local Government, Sport

The success of this project was made possible through the generous support of DLGSC's CBD Revitalisation Grant.

## ROCKY HORROR PICTURE SHOW IMMERSIVE SPECTACULAR

After an incredible run in 2021, The Rocky Horror Immersive Spectacular returned to delight audiences once again in 2022. The show hit the road and visited 12 regional WA towns as well as completing a two-week run in Perth.

Total ticketed attendance overall was 3,020, consisting of 1,589 Perth attendances and 1,431 regional attendances.



Rocky Horror Picture Show. Photo by Ven Tithing.



12

Regional Venues



**12** 

Perth Shows



10

Touring Creatives

\$118K

Spent at the Box Office

#### **Audience Insights**

89% of respondents rated their experience at The Rocky Horror Picture Show Immersive Spectacular as excellent, 10% as good and 2% rate as neutral, with no respondents rating it negatively at all.



Consider the event WELL PRODUCED AND PRESENTED



81%

Audiences agreed that this event made them feel MORE CONNECTED to people in their LOCAL COMMUNITY

#### **Positive Regional Impact**

A total of 12 regional venues were activated, of which five venues were community spaces that do not host year-round performances, resulting in increased community pride around community spaces. The tour also connected with local groups by allowing fundraising opportunities through privately facilitated bar sales.

ARTRAGE were successful in facilitating four workshops presented by the cast, with 623 people attending in total. The workshop content was determined by community consultation to ensure it would be most appealing to a wide range of people. This consultation resulted in a high satisfaction level from the workshops delivered, and a demand for the artists to return.



**Regional Towns Visited on the Map** 

Albany,
\*Bunbury,
Corrigin,
Kalgoorlie,
Katanning,
Kojonup,
Manjimup,
Margaret River,
Merredin,
Moora,

Toodyay,

York.

\* Hosted more than one session during the tour



Rocky Horror Picture Show Tour. Photo by Kaitlin Tinker. -

83%

Audiences agreed
the event created
the opportunity to
access activities
that would
otherwise be
unavailable

89%

Audiences
indicated that this
performance was
different from
other events they
had experienced
previously





Department of Local Government, Sport and Cultural Industries

Department of Primary Industries and Regional Development

The success of this project was made possible through the generous support of DLGSC and DPIRD's Playing WA Grant.

I WAS TRANSPORTED
TO ANOTHER WORLD
AND RELISHED IN
SUCH WONDERFUL
ENTERTAINMENT.
FRINGE WORLD IS
TRULY ONE OF THE
BEST TIMES OF
THE YEAR!

Quote: Customer aged 30-35. Bayswater. 2023.
Image: Josh Glanc: It's Great To Be Here. Photo by Adrian Thomson.





## 

## ECONOMIC IMPACT



The estimated total economic impact delivered by ARTRAGE in 2022/2023 was more than \$137.9 Million!

#### **Impact Summary**

Survey respondents were asked to estimate how much they had spent as part of their visit, the level of influence on their decision to visit, as well as indicate what they would have done if they had not visited. Combining this data with attendance figures allows an overall impact figure to be generated. Economic Impact is determined by three main factors:

#### Spend:

Spending in the local economy. Includes spending as part of a visit, spending on accommodation for those staying overnight, and any other trip-related spending for those staying multiple nights.

Excludes spending on tickets or other items that would be captured through organisation expenditure (i.e. to avoid double-counting).

#### Visits/Attendance:

The number of people spending money (converted to the number of nights for accommodation and longer trips).

#### Additionality:

The percentage of spending that would not have occurred otherwise.

PROGRAM	IN-SCOPE Attendance	EVENT SPEND	ADDITIONALITY	TOTAL
ROOFTOP MOVIES	32,350	\$46.51	66%	\$989,126
FRINGE WORLD	298,832	\$106.34	77%	\$24,461,413
TOTAL	331,182			\$25,450,539

Source: Culture Counts

## Accommodation and Trip Spending Impact

PROGRAM	NIGHTS	ACCOM SPEND PER NIGHT	TRIP SPEND PER NIGHT	ADDITIONALITY	TOTAL
ROOFTOP MOVIES	1,300	\$102.73		66%	\$110,146
FRINGE WORLD	15,182	\$158.10	\$234.13	77%	\$3,366,137
SUMMARY	16,482				\$3,524,371

Source: Culture Counts

#### **Return on Investment**

Direct Impact	\$48,342,796
Multiplied Impact	\$137,913,059
State Government investment	\$1,832,635
Direct spend per \$1 invested	\$26.38
Multiplied spend generated per \$1 invested	\$75.25
Total Visitor Bed Nights	16,482
Direct Employment (FTE)	343
Multiplied Employment (FTE)	613

Source: Culture Counts

## **Economic Impact Summary**

	DIRECT IMPACT	MULTIPLIED IMPACT
Attendee Spending (Rooftop Movies)	\$1,147,360	\$3,371,131
Event/Visit	\$989,126	\$2,927,813
Accommodation	\$110,146	\$302,902
Attendee Spending (FRINGE WORLD)	\$27,827,550	\$81,798,673
Event/Visit	\$24,461,413	\$72,405,783
Accommodation	\$2,566,055	\$7,056,652
Trip	\$800,081	\$2,336,238
Artist Expenditure (FRINGE WORLD)	\$5,767,886	\$16,431,255
Daily Spend	\$2,707,914	\$7,907,108
Accommodation	\$2,417,488	\$6,648,091
Trip	\$642,485	\$1,876,055
Organisation Expenditure	\$13,600,000	\$36,312,000
TOTAL	\$48,342,796	\$137,913,059

Source: Culture Counts

#### **Employment, Tourism and Comparisons**

Using the Impact Summary, additional analysis has been conducted to report the impact of ARTRAGE activities on employment, as well as the percentage of spending that was undertaken by different types of tourists.

Survey respondents who identified as living Intrastate, Interstate or Overseas were asked additional questions about their trip spending and reasons for visiting. This data is used to determine the Economic Impact of the event on tourism-related spending (i.e. the spending that would not have occurred otherwise).

#### **Tourism Impact Summary - FRINGE WORLD**

	DIRECT IMPACT
Attendee Spending (breakdown below)	\$4,759,974
- Elsewhere in WA	\$3,001,788
- Interstate	\$1,194,898
- Overseas	\$563,288
Artist Spending (Non-local Artists)	\$3,141,266
TOTAL	\$6,062,190

Source: Culture Counts

#### **Employment Impact Summary**

	DIRECT EMPLOYMENT (FTE)	MULTIPLIED EMPLOYMENT (FTE)
Attendee Spending (Rooftop Movies)	8.0	10.5
Attendee Spending (FRINGE WORLD)	198.8	356.8
Organisation Expenditure	101.1	178.9
Artist Expenditure (FRINGE WORLD)	35.4	67.3
TOTAL	343.3	613.5

**Source: Culture Counts** 

#### **Economic Impact Comparisons**

	ATTENDEES	AVG SPEND	ADDITIONALITY	DIRECT IMPACT
FRINGE WORLD 2023	298,832	\$121.17	77%	\$27,827,550
FRINGE WORLD 2022	239,437	\$114.97	76%	\$20,922,055
FRINGE WORLD 2021	232,374	\$69.78	74%	\$11,998,832
Perth Festival 2022	143,665	\$51.97	65%	\$19,996,027
Midsumma 2019	101,802	\$213.13	55%	\$11,933,184
PrideFEST 2019	28,079	\$107.43	67%	\$2,020,999
Commonwealth Games Festival 2018	120,188	\$84.50	100%	\$10,155,896

Source: Culture Counts

Note: EIA comparison reports 'in-scope attendances'. Scope is determined by the event model, attendee additionality and the sampling methodology. Figures have been modified to facilitate methodologically comparable results for direct economic impact only. Comparison of other figures reported is not recommended.

Additionality is sourced from Event Spend only, with the Average Spend figure adjusted accordingly to combine event and accommodation spends. Additionality was not measured for Commonwealth Games 2018 Festival as part of survey methodology.

Please click here to read the full 2022/2023

ARTRAGE Report prepared by Culture Counts.

FRINGE IS A SPACE
WHERE WE CAN DREAM
A BIT BIGGER AND STAGE
SOMETHING MORE
FANCY THAN WE DO AT
OTHER TIMES OF THE
YEAR. PERTH AUDIENCES
ARE SO LUCKY TO
HAVE SUCH AN ARRAY
OF THOUGHTFULLY
CREATED WORK AT
THEIR DOORSTEP
EVERY SUMMER!

Quote: Participant. Perth. 2023.

Image: Briefs Dirty Laundry. Photo by Ven Tithing.



## ATTENDANCE AND SURVEY METHODOLOGY

#### **ARTRAGE SURVEYS**

The majority of the data reported in this Impact Report is assessed by ARTRAGE using methodology that was originally devised by BOP Consulting UK and using the survey data outlined below.

The Economic Impact of ARTRAGE's activity in addition to analysis for DLGSC reportage was assessed by Culture Counts. Click <a href="here">here</a> for the full Culture Counts Report on ARTRAGE and for details of their survey sizes.

ARTRAGE survey sizes are outlined below:

- 1616 online FRINGE WORLD Customer survey responses
- 183 online Participant (artist) Survey responses
- 328 online FRINGE WORLD Friends Survey responses
- 68 online Staff and Volunteer Survey responses
- 27 intercept Business Survey responses from a sample of Northbridge and Perth CBD hospitality and retail businesses
- 21 online Neighbours Survey responses
- 148 online Rooftop Movies Survey responses
- 247 online ARTRAGE Projects Survey responses (including Rooftop Roller Club, Rocky Horror Picture Show Immersive Spectacular and Rooftop Theatre)

#### **AUDIENCE CALCULATIONS**

The reported figure for attendance at ticketed and non-free events for FRINGE WORLD Festival 2023 is comprised of:

- 254,856 tickets processed through FRINGE WORLD ticketing systems.
- 9,740 tickets purchased on the door at Festival venues including Artist Pass entries.
- 9,918 tickets purchased through other ticketing systems (such as for shows at the State Theatre Centre of WA and THE RECHABITE).

The reported total Festival attendance for 2023 is 564,018+ and includes attendance at ticketed events, attendance at free and busker programs, attendance at Lotterywest supported event Fringe Sunday Funday, attendance at Festival Partnership Activations, and Festival-goers enjoying The Pleasure Garden, Perth Cultural Centre and Liberty Fringe.

There were many individual free programs and events during the Festival; Fringe Sunday Funday supported by Lotterywest, Kleenheat Sizzle Factor Stage at Perth Cultural Centre, FRINGE WORLD Mermaids, FRINGE WORLD Silent Disco, visual arts exhibitions, Partnership Activations and nightly free programs throughout The Pleasure Garden and Perth Cultural Centre and surrounding areas.

Free and Busking program attendance is calculated for all relevant programs and events utilising daily site and door staff reportage sheets, reportage estimates provided by program producers as well as presenters and artists. Due to the range of estimations provided by external sources and in order to be conservative, the total attendance number is recorded as the lowest total of the projected attendance.



## ... HQTEAM

#### ARTRAGE BOARD

Chairperson
Vice-Chairperson
Hon Treasurer
Board Members

**Artist Representatives** 

#### ARTRAGE INTERIM EXECUTIVE

Interim Chief Executive Officer

Marketing Director

Business Manager

Production Manager

Head of Programming & Ticketing

#### **ADMINISTRATION**

Admin & Customer Service Manager

Admin & Customer Support Coordinator

Customer Support Administrators

#### **BOX OFFICE & TICKETING**

Head of Programming & Ticketing
Senior Ticketing Coordinator
Ticketing Coordinators
Ticketing Administrator
Box Office Coordinator

#### FINANCE

Business Manager
Finance Coordinators
Finance Officer

#### IT & SYSTEMS

IT & Systems Manager
IT & Systems Coordinator
Festival IT Coordinators
ARTRAGE IT Officers

Kyle Jeavons
Saffron Solomon
Ezra Hefter
Howard Cearns, Rowan Clarke,

Brodie McCulloch, Zahra Peggs,
Gabby Vitali, Renee Wingfield
Dean Misdale, Kevin Wilson

#### As of June 2023

Anthony Robinson
Jo Hos
Sue Hobson
Katie Anne Dixon
Tiffany Creasey

#### 0.00

pport Coordinator Oakly Falconer-Brown
ministrators Daniel Kouzinas, Tashana Burgess

## Tiffany Creasey

Verity Bennett

Cat Holker
Jessica Grant, Rebecca Stone
Emilie Sell
Sarah Lezarre

#### Sue Hobson

s Rohan D'Souza\*, Jodie Dupuy Veera Njo\*

#### Amir Barber-Skwarko

Adam Dance
Amy Collyer, Joshua Coyle
Alyssia Boyer, Matthew Taggart
Sydney Tahar Noah Touihri,
Matt Henderson-Kelly.

#### MARKETING

Marketing Manager
Senior Marketing Coordinator
Marketing Coordinators
Graphic Design & Signage Coordinator

## linator

#### **OPERATIONS**

Operations Manager
Senior Operations Coordinator
Food & Beverage Coordinators
Operations Logistics Coordinator
Front of House Coordinators
Staff & Volunteer Coordinator
Special Events Coordinator

Daniel Bruce
Sarah Cole Bowen
Georgina Antill, Zoe Wright
Julio Machado
Riley Nissen, Nicky Nolan
Aliza Caruso

Khazia Wong

Jane Lochrie\*

Reth Naim

Morgan Farley, Tia Hall

#### **PARTNERSHIPS & PHILANTHROPY**

Partnerships Manager
Senior Partnerships Coordinator
Development Coordinator

#### PRODUCTION

Production Manager
Facilities Coordinator
Logistics Coordinator
Warehouse & Site Supervisors

## Katie Anne Dixon

Tiffany Creasey

Julia Martini

Kylie Baker \*

Ella Studley

Brianna Major

Jack Ashe, Meagan Swann,

Cassandra Jordan\*

Kaiva Ashworth

Jaimi Wright

Dianne Bruce

Kate Brennan

Andrew Alaniz, Maisie Cottingham

#### PROGRAMMING

Head of Programming & Ticketing
Program Manager
Program Producer
Program Coordinators

**Program Administrator** 

#### **PROJECTS**

Projects Manager
Projects Producer
Projects Coordinator

## Courtney Meagher Kaitlin Tinker (Resigned 2023)

dinator Alana Cook

#### **TECHNICAL**

Technical Manager
Technical Coordinator

#### **SPECIAL THANKS**

Sharon Burgess (Resigned 2023)

Meredith Rehburg

Brendan Dietrich

## **FULL CREW**

SPECIAL THANKS TO THE FULL CREW OF LEGENDS THAT HELPED MAKE MAGIC HAPPEN ACROSS ALL 22/23 ARTRAGE ACTIVITY

Holly Alfonso Yasmin Ali Grace Allan David Anderson Lucas Anderson Matt Andre Artemis Andreoglou Anna Anggraeni Alyssa Angwin Karen Anning Jaymee Appleby Tracy Armson-Cull Blake Ashfield Kvla-Rae Ashworth Lori Ashworth Ellen Audrey Hall Chris Balde Kaitlyn Barnard **Bree Barrett** Kira Barry Bridget Barton Alexander Bayer Aidan Bayliss Charlie Beveridge Nathan Boniface-Bell Jamie Brander Katharina Brieden Jacob Broom Stuart Buckett Gabrielle Butler Jordyn Butler Adam Byrne Nathan Calvert Michael Carr Natalia Carrillo **Emily Caruso** Zane Castle Nicholas Cates Kamara Churchill Ella Churchward Jo Clarke Samantha Coates Catherine Coetzer Michael Coleman Chloe Connolly **Wyatt Coxhead** 

Felix Cream-Dunlop

Tanya Crewe

Jeff Crosbie

Mark D'Arcy Rachel Darnell Niki Davison Stephen Dedman Arlina Dee Lina Dee Lauren Della Maddalena Yoann Derunes Pat Dixon Casey Douglas Mihau Drozd Keith Duncan Anil Duratovic Heidi Durer-Jones Charlie Durrant Robert Dwyer Amber Dyball Linton Elethios Marlea Evans Ripley Evans Isabella Fiore Thomas Fleet Sofia Fleming-Wilson Wendy Froude Bianca Galan-Dwyer Cloi Geddes Jenna Gold Chay Gordon Mercedes Gowlett Amv Grav Kevin Guillas Tristan Halloran Mikev Hamer Thomas Hamilton-Stone Courtney Hardy Adelaide Harney Jaimi Harris Leonie Harrison Byrne Richard Haskell James Hastings Rebecca Haywood Brad Hearne Kaylee Higgot Timi Hoani Te Ua Jonathan Hoey Kate Horne William Huang Mandy Ireland Samuel Issac Lindsay Darcy Jensen Germaine Jones **Tully Jones** Alex Kay Aaron Kearney

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Beth Crowley

Ben Kezic Rainer Kosok Ty Kowalski Liana Krassas Rozaliia Kuliukas Ashlea Langsford Brune Le Rouzes Jack Le Tissier Jarrad Levv Zoe Lewis Damien (Dames) Long Andrew Luff Stefano Luongo Tyson Machado Thomas Macknay Bonnie-Jo MacLeod Madison Magenta Watson Margot Mansfield Charlotte Martin Lee Martin Jose Martinez Davne Metzner Alice Meugniot **Jack Middleton** Bryanna Miller Josh Milligan Abigail Minchin Scott-Patrick Mitchell Kimberly Moiler Sarah Molczan Laura Monisse Larissa Moran Casey Mulder Klearhos Murphy Jesse Naylor Zambrano Alana Netrece Rose O'Doherty Daniel O'Meara Abigail O'Sullivan Fraser O'Sullivan Belinda Oxenburgh David Packer Mahala Parkins Jevin Parmar Jason Partridge Ivv-Leigh Pennock Fleur Pereira Rhiannon Petersen Michael Phaure Charlotte Piot Alice Politi Paige Preedy **Emily Price** William Price Lily Probert Steve Quinn Chris Raeburn

Jacques Resta Stephanie Rettie Alon Rigard Jak Robert Rvan-Green Cleo Robins Lewis Rogers Sophie Rompotes **Brandon Roy** Donna Sadler James Salmon Tess Sandford Carmen Sardelic Olivia Sartori Franco Sauzier Angela Scaturro Matthew Schild Casev Scott Alicia Selkirk Daniel Sgambelluri Aika Silawat Jack Skarratt Alex Smith Brandon Smith Lana Snook Lewis Spragg Mitchell Steers Fi Stoddart Valentina Suarez Tom Sulat Ellie Syers Feranmi Taiwo Felicia Tang Oliver Taylor David Tiernan Bryce Tierney Phoebe Tran Peter Troks Jack Tsekouras Dione Vann-Stanicic Nestor Vietri Abbey Vladich Jacinta Wajon Nikolaas Wajon Ella Wakeman Carrie Webb Zack Weedon Charlotte Wheeler Eloise Whibley Jolene Whibley Alana White Mel White Leila Whiteman Andrew Whittaker Grace Williams-Young Eilis Woods Sarah Yates

## THANKS TO OUR ARTRAGE COMMUNITY

#### VENUES

21st Amendment

43 Below Bar & Restaurant

Air Nightclub

**Albany Town Hall** 

**Balmoral Hotel** 

**Belgian Beer Cafe** 

**Brass Monkey Hotel** 

**Brighton Hotel Mandurah** 

**Bunbury Recreational** 

**Entertainment Centre** 

Camelot

**Cheeky Sparrow** 

Circus WA

City of Perth Surf Life Saving Club

**Clarences Company Store** 

**Cockburn Youth Centre** 

Comedy Hub @ Johnny Fox's

**Comedy Lounge Perth City** 

**Comedy Shack Fremantle** 

**Comedy Shack Wanneroo** 

**Connections Nightclub** 

Convenients **Corrigin Town Hall** 

**Cummins Theatre** 

DADAA

**Delicious** 

**Duke of George** 

**Dutch Trading Co** 

Four5Nine Bar

Fremantle Comedy Factory

Gallery 25

**Golden West Brewing Co** 

**Goldfields Arts Centre** 

**Hayman Theatre** 

Heathcote Reserve

Hellenic Club of WA

Hvde Park Hotel Irish Club of WA

lvv & Jack

John Macmillan Park

**Katanning Town Hall** 

Kidogo Arthouse

Kojonup Memorial Hall

Lamont's Bishops House

LoCale

Lyric's Underground

Manjimup Repertory Club

Margaret River HEART

Midland Junction Arts Centre

Mindeerup

Mint Nightclub

Moana Hall

Monkey Bar

Moora Performing Arts Centre

Mossenson Galleries

Murphy's Irish Pub

Night Owl Studio

Northbridge Piazza

Oasis Comedy Club Old Mill Theatre

Palace Cinemas Raine Square

Paramount Night Club

Perth Mess Hall

Perth Town Hall

Planet Royale PS ART SPACE

QT Perth

**REmida Perth** 

**Ronnie Nights** 

**Rooftop Movies** 

Rosemount Hotel

Rubix Bar

San Churro Mandurah

Scarborough Sports & Community

Scitech Planetarium

**Spectrum Project Space** 

SPLASH FEST at Hillarys State Theatre Centre of WA

Stirk Park

Subiaco Arts Centre

The Actors' Hub Studio

The Aberdeen Hotel

The Backlot Perth

The Court

The Craft - Beer & Cider Garden

The Crystal Swan

The Edison

The Elford

The Ellington Jazz Club

The Greenwood Hotel

The Jonesway Theatre The Kalamunda Hotel

The Leederville Hotel

The National Hotel

The Old Courthouse

THE RECHABITE

The Regal Theatre The Regent Ballroom

The Seasonal Brewing Co.

The Sewing Room

The Shoe Bar & Cafe

The Stables

The Vale Bar & Brasserie

The Windmill Comedy Club

The Wembley Hotel

Tillv's Garden

Tivoli theatre

Toodyay Memorial Hall

**Top Floor Nightclub Mandurah** 

Tranby College

**Universal Bar** 

Valley Social

Villa Nightclub

Volstead Lounge

WA Museum Boola Bardip Western Australian Shipwrecks

Museum

**Whitfords Brewing Company** 

Yagan Mia Wireless Hill

Yagan Square York Town Hall

#### CONTRACTORS

Abaxa

**AKA Grandstands** 

All Fence U Rent Arcus Australia

**ARTRAGE Videographers** 

**ARTRAGE Photographers** 

Barry McGuire & Redspear **Barons Beverage Services** 

**Black Books** 

**Bos Tents and Events** 

**Buzz Marketing** 

**Cleanaway Services** 

Coca Cola Antil

**Container Refrigeration** 

Coolbreeze

Cvclus

Deltaworks Dilate Digital

**Discus Print and Signage** 

**Drudi Plumbing** 

Easy Access Scaffolding

Eco Ice

**Enviro Path** 

Festival Resources (ISG Group)

**Fringefeed Reviewers** 

Gathr

**Hygiene Concepts** 

Idle Hands

Instant Products

**James C Kearing Senior** 

**Kevins Water Cartage** Koelen Cartage

Liquid Mix

**Lobel Events** 

Lunar Circus

Minute Man Press Mitro Entertainment

NPB Security

**Optima Press** Out in Perth

**Payless Promotions** 

**Perth Liquid Waste** 

**Poster Girls** 

**R&L HIABS** 

Refresh Water

**Scott Printing Spuds Marquees** 

Studio Orange

The Pamphleteers Van Ros Malen

WA Refuelling

WAAC

Warrang-Bridil & Nick Abraham

WC Turf

## THANKS TO OUR INCREDIBLE PARTNERS







**Government Partners** 









**Festival and Project Supporters** 

JCDecaux

**Festival Major Partners** 

**Principal Supporter** 











**Festival Media Partners** 





Festival Hub and Project Supporters

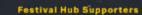
**Festival and Project Media Partners** 







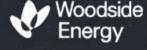






Department of Local Government, Sport and Cultural Industries Department of Primary Industries and Regional Development

**Regional Project Supporter** 



**Philanthropy Partner** 



**Charity Partner** 

Open Heartz, Bald Stricks

